

# **NEW BUSINESS**

**10-28-13**



JUDY M. MACDONALD  
TREASURER AND COLLECTOR

**Town of Middleborough**  
Office of the Treasurer and Collector  
20 Centre Street, 3<sup>rd</sup> Floor  
Middleborough, MA 02346-2270  
email: jmcndl@middleborough.com

TELEPHONE  
(508) 946-2420  
(508) 946-2421

FAX  
(508) 947-5447

Date: 10/24/2013

To: Board of Selectmen

From: Judy M. MacDonald, Treasurer/Collector

Borrowing:	\$321,288.	School Remodeling Bonds art. 14	6/6/11
	\$400,000.	Fire Department Equipment Bonds art. 11	6/6/11
	\$153,095.	Computer Bonds art. 16	6/6/11
	\$219,000.	Town Hall and Library Remodeling Bonds art. 13	6/6/11
	\$188,000.	Road Construction Bonds art. 17	6/6/11
	\$172,000.	Public Works Equipment Bonds art. 12	6/6/11
	\$490,000.	Fire Dept Equipment Bonds (Fire Engine) art. 11	6/11/12
	\$318,000.	School Remodel & Feasibility Study Bonds art. 14	6/11/12
	\$252,000.	Public Works Equip Bonds (dump truck, pickup/plow) art. 9	6/11/12
	\$175,000.	School Computer Bonds art. 16	6/11/12
	\$ 75,821.	Public Bldg Remodeling & Planning Bonds art. 13	6/11/12
	\$ 30,000.	School Remodeling Bonds art. 15	6/11/12
	\$ 20,000.	Police Equipment Bonds art. 10	6/11/12
	<u>\$400,000.</u>	Wastewater Treatment Facility Upgrade Plans	
	\$3,214,204.		

Dated: November 8, 2013

Due: October 10, 2014 Interest at maturity

Results of electronic bids, Thursday, October 25, 2012:

<u>Bank</u>	<u>Bid Amount</u>	<u>Interest</u>	<u>Premium</u>	<u>NIC</u>
Century Bank	1,000,000.	.50%		
Eastern Bank	\$3,214,204.	.60%		
UniBank for Savings	1,000,000.	.65%		
Webster Bank	\$3,214,204.	.92%		

Bid awarded, subject to Selectmen's approval to:

Century Bank	\$1,000,000.00	.40% Interest Cost	\$ 4,547.95
Eastern Bank	2,163,942.00	.50% Interest Cost	<u>11,809.79</u>
		Estimated Interest:	\$16,357.74



JUDY M. MacDONALD  
TREASURER AND COLLECTOR

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October 23, 2013

Board of Selectmen  
Town Hall  
Middleborough, MA 02346

Dear Honorable Board of Selectmen,

I am requesting that you vote to approve e-billing as an option for tax payers/utility customers of the Town of Middleborough. E-billing will be provided by Invoice Cloud. Invoice Cloud has offices in cities across the United States including in Braintree, Massachusetts. Invoice Cloud has been providing services to Massachusetts communities for approximately five years and e-billing for three years. I have reviewed a few companies and found that Invoice Cloud has the highest customer satisfaction with Massachusetts Treasurer/Collectors.

General Law, Chapter 60 § 3A(B) requires a vote of the Board of Selectmen/Water Commissioners to allow e-billing. E-billing is optional for the tax payer/utility customer.

Invoice Cloud will also be providing our online payment service. Tax payers/utility customers will be able to look up their accounts on line. They will be able to view all transactions that are applied to their various accounts (real estate, personal property, excise and utility) daily.

I am very excited about providing this service to the Middleborough tax payers/utility customers.

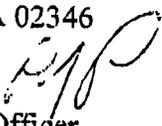
Very truly yours,

Judy M. MacDonald  
Treasurer/Collector

***Town o Middleborough  
Department of Veterans' Services  
20 Centre Street, Third Floor  
Middleborough, Massachusetts 02346-2252***

***MEMORANDUM***

To: Board of Selectmen  
Middleborough, MA 02346

From: Paul J. Provencher   
Veterans' Services Officer

Subject: Permission for selected activities on and around Veterans' Day 2013

Date: October 21, 2013

The theme for Veterans' Day 2013 will be to honor the Korean War Veterans from the town of Middleborough on the 60<sup>th</sup> anniversary of the end of hostilities from that conflict. The local Korean War veterans will take a very active role in the events of this Veterans' Day.

The Middleboro Veterans' Council requests your permission for the following 5 items:

1. A parade permit for the Middleboro Veterans' Council to hold their annual Veterans' Day Parade on Monday the 11<sup>th</sup> of November 2013. It will step off from the Middleboro Town Hall parking lot at 10:00pm sharp. Parade participants will be asked to begin forming up at 9:30pm so that Bob Lessard, our parade coordinator and his assistants, can put together the order of march. Upon the completion of the parade at or about 11:00pm we will be holding the Veterans' Day Services in the Middleborough Veterans' Memorial Park.

I would like to invite all the Selectmen and the town manager to participate in any or all of the Veterans' Day events. If any of you are interested in making a short speech at the ceremony please let me know as soon as possible so we can schedule it into the program.

The parade route for this year is as follows:

Leaving the Middleboro Town Hall parking lot by taking a right on to Union St.

Turning right on to Nickerson Ave.

Crossing South Main St. on to Webster St.

Left on to Clifford St.

Left on to Wareham St. up Centre St. to Everett Square

Left on to High St.

Left on to Pearl St.

Right on to Centre St.

Right on to South Main St.

Right on to the walkway into the Middleborough Veterans' Memorial Park

2. The Middleborough Veterans' Council would like to request the use of the Selectmen's room in the Middleborough Town Hall on Veterans' Day to have military memorabilia displayed before, during, and after our Veterans' Day activities. We would like to set up the room late in the day on Friday the 8<sup>th</sup> of November 2013. We are hopeful that there will not be any meetings scheduled in that room on Friday evening.

3 The Middleborough Veterans' Council would like to reserve the Middleborough Town Hall auditorium on Veterans' Day as a backup location for Veterans' Day events in case of rain. Paul Provencher will be the POC for the council to get the key, open, and secure the building.

4. The Middleborough Veterans' Council would like permission to place a sign on the Middleborough Town Hall lawn and at the intersection of routes 105 & 28 about 2 weeks prior to Veterans' Day. These signs would show the relevant information on the Veterans' Day events for this year.

5. Simeon L. Nickerson Post 64 of the American Legion would like to request a poppy permit so they can hold their annual poppy drive running from Wednesday November 6<sup>th</sup> 2013 through Monday November 11<sup>th</sup> 2013.

Fire Fighter Carl H Reed III  
Middleborough Fire Department Local 3653  
125 North Main St.  
Middleborough, MA 02346

21 October, 2013

Middleborough Board of Selectmen  
10 Nickerson Avenue  
Middleborough, MA 02346

Dear Board of Selectman:

I am requesting to be added to the agenda for the Selectmen's meeting on the 28<sup>th</sup> of October 2013. As most of you probably already know our local union, like thousands of others around the country, partners up with the Muscular Dystrophy Association annually for what has been come to be know as a "Boot Drive". It has come to be that time of year again and with the permission of the board we would like to set up volunteers at the four corners in the center of town and at Hanniford Supermarket to collect donations. We would like to do this on Saturday November 2nd, 2013 and Sunday November 3rd, 2013 from 9 to approximately 5 p.m. (enough volunteers allowing). Hopefully this will be acceptable to the board members and the towns people and I hope to see you out there!

Sincerely,  
Carl H Reed III  
Middleborough Fire Fighter

Incorporated 1669



CRANBERRY CAPITAL  
OF THE WORLD



Christopher Peck  
D. P. W. Director

*Town of Middleborough*  
Massachusetts  
Department of Public Works  
48 Wareham Street  
Middleborough, MA 02346  
Phone 508-946-2481 Fax 508-946-2484

Highway  
Sanitation  
Insect & Pest Control  
Tree Warden  
Wastewater  
Water

October 2, 2013

Mr. Charles Cristello, Town Manager  
Town Hall  
10 Nickerson Ave  
Middleborough, Ma 02346

Subject: Road Salt, Magnesium Chloride and Ice Ban Bids 2013-2014

Dear Mr. Cristello,

I recommend that the Board of Selectmen award the bid for Salt for snow and ice control to Eastern Minerals, Inc. 134 Middle Street, Suite 210, Lowell, MA 01852, at their bid price of \$46.86 per ton through the Town of Plymouth Regional Salt Bid #21320. This amount is \$0.19 less than last year's bid amount per ton.

Also, I recommend that the Board of Selectmen award the bid for Liquid Agricultural By-Product, Non-Corrosive De-icing Chemicals to Safe Road Services, LLC, 3 McKinley Road, Franklin, MA 02038, at their bid price of \$ 1.25 per gallon through the Town of Plymouth Regional Salt Bid #21320. This amount is \$0.05 more than last year's bid amount per gallon.

Lastly, I recommend that the Board of Selectmen award the bid for Liquid Magnesium Chloride to Innovative Municipal Products Inc., DBA Innovative Surface Solutions 454 River Road, Glenmont, NY 12077 at their bid price of \$ 0.89 per gallon through the Town of Plymouth Regional Salt Bid #21320. We have not used this product in the past and will only use this product if we have application issues with the liquid agricultural by-product this winter.

Please return the signed contracts to me and I will mail them to the vendors for their signatures.

Very Truly Yours,

A handwritten signature in black ink, appearing to read "Ch Peck", written over the typed name "Christopher Peck".

Christopher Peck  
Director of Public Works

Incorporated 1669



CRANBERRY CAPITAL  
OF THE WORLD

**Town of Middleborough**  
*Massachusetts*

Department of Public Works  
48 Wareham Street  
Middleborough, MA 02346  
Phone 508-946-2481 Fax 508-946-2484



**DIVISIONS**

- Highway
- Sanitation
- Insect & Pest Control
- Tree Warden
- Wastewater
- Water

Christopher Peck  
D. P. W. Director

**CONTRACT**

**Contractor Name and Address**

Eastern Minerals, Inc.  
134 Middle Street, Suite 210  
Lowell, MA 01852

**Department Name and Address**

Middleboro DPW  
48 Wareham Street  
Middleboro, MA 02346

Contract Dates: November 1, 2013 to October 31, 2014

Eastern Minerals agrees to supply the Middleboro DPW with Road Salt per bid submitted to the Town of Plymouth Regional Salt Bid # 21320 as follows:

\$46.86 per ton

**For the Contractor:**

**For the Department**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Name

\_\_\_\_\_  
Name

\_\_\_\_\_  
Title

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

ATTACHMENT 1

CERTIFICATE OF NON-COLLUSION

The undersigned certifies under penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

\_\_\_\_\_  
Name of person signing bid or proposal

\_\_\_\_\_  
*Name of Business*

ATTACHMENT 2

TAX COMPLIANCE CERTIFICATION

Pursuant to M.G.L. c. 62C, Sec. 49A, \_\_\_\_\_ [name of proposer (s)] hereby certifies under the penalties of perjury that, \_\_\_\_\_ [name of proposer (s)] is in compliance with all laws of the Commonwealth relating to taxes, reporting of employees and contractors, and withholding and remitting child support.

\_\_\_\_\_  
\*Signature of Individual or  
Corporate Name (Mandatory)

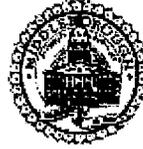
\_\_\_\_\_  
By: Corporation Officer  
(Mandatory, if Applicable)

\_\_\_\_\_  
\*\*Social Security # (Voluntary) or  
Federal Identification Number

\*Approval of a contract or other agreement will not be granted unless this certification clause is signed by the applicant.

\*\* Your social security number will be furnished to the Massachusetts Board of Revenue to determine whether you have met tax filing or tax payment obligations. Providers who fail to correct their non-filing or delinquency will not have a contract or other agreement issued, renewed or extended. This request is made under the authority of Mass. G.L. c 62C. s. 49A.

Incorporated 1669



CRANBERRY CAPITAL  
OF THE WORLD

*Town of Middleborough*  
*Massachusetts*

Department of Public Works  
48 Wareham Street  
Middleborough, MA 02346  
Phone 508-946-2481 Fax 508-946-2484



DIVISIONS

- Highway
- Sanitation
- Insect & Pest Control
- Tree Warden
- Wastewater
- Water

Christopher Peck  
D. P. W. Director

CONTRACT

Contractor Name and Address

Safe Road Services  
3 McKinley Road  
Franklin, MA 02038

Department Name and Address

Middleboro DPW  
48 Wareham Street  
Middleboro, MA 02346

Contract Dates: November 1, 2013 to October 31, 2014

Safe Road Services agrees to supply the Middleboro DPW with Liquid Agricultural By-Product Non-Corrosive Deicing Product per bid submitted to the Town of Plymouth Regional Salt Bid # 21320 as follows:

\$1.25 per gallon

For the Contractor:

For the Department

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Name

\_\_\_\_\_  
Name

\_\_\_\_\_  
Title

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

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\_\_\_\_\_  
Name of person signing bid or proposal

\_\_\_\_\_  
*Name of Business*

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\_\_\_\_\_  
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Corporate Name (Mandatory)

\_\_\_\_\_  
By: Corporation Officer  
(Mandatory, if Applicable)

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DIVISIONS

Highway  
Sanitation  
Insect & Pest Control  
Tree Warden  
Wastewater  
Water

Christopher Peck  
D. P. W. Director

CONTRACT

Contractor Name and Address

Innovative Municipal Products (US) Inc.  
DBA Innovative Surface Solutions  
454 River Road  
Glenmont, NY 12077

Department Name and Address

Middleboro DPW  
48 Wareham Street  
Middleboro, MA 02346

Contract Dates: November 1, 2013 to October 31, 2014

Safe Road Services agrees to supply the Middleboro DPW with Liquid Magnesium Chloride per bid submitted to the Town of Plymouth Regional Salt Bid # 21320 as follows:

\$0.89 per gallon

For the Contractor:

For the Department

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Name

\_\_\_\_\_  
Name

\_\_\_\_\_  
Title

\_\_\_\_\_  
Title

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*Name of Business*

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\*Signature of Individual or  
Corporate Name (Mandatory)

\_\_\_\_\_  
By: Corporation Officer  
(Mandatory, if Applicable)

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# TOWN OF PLYMOUTH

11 Lincoln Street  
Plymouth, Massachusetts 02360

(508) 747-1620  
FAX: (508) 830-4062

TO: Participating Communities *Middleborough*

FROM: Pamela D. Hagler, Procurement Officer

DATE: October 7, 2013

RE: 2013-2014 Road Salt, Calcium Chloride, and Ice Ban  
Bids

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Enclosed is a spreadsheet with this year's bid results. Also enclosed is the vendor information for each company that bid and a copy of the specifications used for soliciting bids.

Each town should independently award this bid and execute a contract with the selected vendor. Please remember that if you documented that a bidder did not perform well for your community last year, you don't have to award to them this year even if they are low bidder.

I would appreciate a copy of your award letter for our files.

If you have any questions, please don't hesitate to call me at 508-747-1620, ext. 107. Thank you.



Town of Plymouth - Regional Salt Bid Results									
Bid # 21320		October 3, 2013							
Road Salt									
Towns	Est. Amt.	All State Asphalt	American Rock Salt	Eastern Minerals	G&B Sons	Innovative Municipal	International Salt Company	Safe Roads	
Abington	2500	No Bid	\$49.39	\$46.00	No Bid	No Bid	\$45.40	No Bid	
Barnstable	8000	No Bid	\$55.10	\$51.00	No Bid	No Bid	\$53.81	No Bid	
Bourne	3000	No Bid	\$50.15	\$50.00	No Bid	No Bid	\$51.31	No Bid	
Brewster	600	No Bid	\$56.35	\$55.00	No Bid	No Bid	\$56.69	No Bid	
Bridgewater	6500	No Bid	\$49.39	\$45.88	No Bid	No Bid	\$46.69	No Bid	
Carver	3000	No Bid	\$49.39	\$48.18	No Bid	No Bid	\$48.96	No Bid	
Chatham	500	No Bid	\$57.30	\$55.00	No Bid	No Bid	\$57.64	No Bid	
Cohasset	750	No Bid	\$52.30	\$48.95	No Bid	No Bid	\$45.40	No Bid	
Dennis	2000	No Bid	\$54.30	\$54.00	No Bid	No Bid	\$55.16	No Bid	
Duxbury									
Eastham	500	No Bid	\$56.70	\$55.27	No Bid	No Bid	\$58.03	No Bid	
Easton	3000	No Bid	\$49.55	\$47.20	No Bid	No Bid	\$45.40	No Bid	
Edgartown (Delivered)	600	No Bid	\$120.00	No Bid	No Bid	No Bid	\$150.00	No Bid	
Picked up		No Bid	\$80.00	75.00	No Bid	No Bid	\$100.00	No Bid	
Falmouth	4000	No Bid	\$53.50	52.42	No Bid	No Bid	\$54.20	No Bid	
Halifax	2750	No Bid	\$49.39	\$48.50	No Bid	No Bid	\$47.85	No Bid	
Harwich	1500	No Bid	\$55.35	\$53.00	No Bid	No Bid	\$56.11	No Bid	
Hull	2000	No Bid	\$52.62	\$49.20	No Bid	No Bid	\$45.73	No Bid	
Kingston	4000	No Bid	\$49.39	\$46.31	No Bid	No Bid	\$47.28	No Bid	
Lakeville	1100	No Bid	\$49.39	\$48.00	No Bid	No Bid	\$48.14	No Bid	
Marion	350	No Bid	\$49.74	\$50.74	No Bid	No Bid	\$49.61	No Bid	
Marshfield	1800	No Bid	\$50.55	\$46.29	No Bid	No Bid	\$46.12	No Bid	
Mashpee	1200	No Bid	\$52.65	\$51.57	No Bid	No Bid	\$52.84	No Bid	
Mattapoisett	150	No Bid	\$50.56	\$49.56	No Bid	No Bid	\$48.96	No Bid	
Middleboro	3500	No Bid	\$49.39	\$46.86	No Bid	No Bid	\$48.24	No Bid	
Orleans	850	No Bid	\$56.20	\$55.00	No Bid	No Bid	\$57.46	No Bid	
Pembroke	6000	No Bid	\$49.39	\$45.39	No Bid	No Bid	\$45.68	No Bid	
Plymouth	0	No Bid	\$49.39	\$47.28	No Bid	No Bid	\$48.24	No Bid	
Plympton	700	No Bid	\$49.39	\$48.00	No Bid	No Bid	\$47.28	No Bid	
Provincetown	500	No Bid	\$60.25	\$58.00	No Bid	No Bid	\$62.45	No Bid	
Rochester	1500	No Bid	\$50.60	\$49.32	No Bid	No Bid	\$49.36	No Bid	
Rockland	2500	No Bid	\$49.39	\$46.00	No Bid	No Bid	\$45.40	No Bid	
Sandwich	6000	No Bid	\$52.29	\$50.31	No Bid	No Bid	\$51.50	No Bid	
Truro	90	No Bid	\$58.60	\$57.60	No Bid	No Bid	\$60.53	No Bid	
Wareham	2000	No Bid	\$49.39	\$49.32	No Bid	No Bid	\$50.59	No Bid	
Wellfleet	700	No Bid	\$58.51	\$57.00	No Bid	No Bid	\$59.96	No Bid	
Whitman	2500	No Bid	\$49.39	\$46.00	No Bid	No Bid	\$45.40	No Bid	
Yarmouth	950	No Bid	\$53.80	\$53.00	No Bid	No Bid	\$54.38	No Bid	
Plymouth Hsng Auth	0	No Bid	\$49.39	\$49.90	No Bid	No Bid	\$100.00	No Bid	







LIQUID AGRICULTURAL BY-PRODUCT NON-CORROSIVE DEICING PRODUCT FOR ALL TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on separate letterhead):

Per truck load (100-2,000 gallons) \$ 1.30 /gallon  
Per truck load (2,001-4,000 gallons) \$ 1.30 /gallon  
Per truck load (4,001-5,000 gallons) \$ 1.25 /gallon

Terminal locations: Albany, NY + Shirley, MA

⊕ add ferry charge for Edgartown

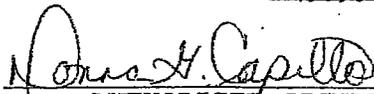
BIDDER Safe Road Services  
3 McKinley Rd.  
Franklin, MA 02038  
COUNTY Norfolk  
STATE OF INCORPORATION MA  
PHONE 508-541-3121  
FAX 508-541-3121  
E-MAIL saferoadservices@comcast.net  
TAX I.D. # 00-80342142

Kevin T. Barrett  
AUTHORIZED SIGNATURE  
KEVIN T. BARRETT / PRESIDENT  
Printed Name and Title  
9/28/13  
Date Offered

UNIT PRICE FOR ROAD SALT FOR THE FOLLOWING TOWNS:

ABINGTON	\$ <u>46.00</u> /ton	MARSHFIELD	\$ <u>46.29</u> /ton
BARNSTABLE	\$ <u>51.00</u> /ton	MASHPEE	\$ <u>51.57</u> /ton
BOURNE	\$ <u>50.00</u> /ton	MATTAPOISETT	\$ <u>49.56</u> /ton
BREWSTER	\$ <u>55.00</u> /ton	MIDDLEBOROUGH	\$ <u>46.86</u> /ton
BRIDGEWATER	\$ <u>45.88</u> /ton	ORLEANS	\$ <u>55.00</u> /ton
CARVER	\$ <u>48.18</u> /ton	PEMBROKE	\$ <u>45.39</u> /ton
CHATHAM	\$ <u>55.00</u> /ton	PLYMOUTH	\$ <u>47.28</u> /ton
COHASSET	\$ <u>48.95</u> /ton	PLYMPTON	\$ <u>48.00</u> /ton
DENNIS	\$ <u>54.00</u> /ton	PROVINCETOWN	\$ <u>58.00</u> /ton
EASTHAM	\$ <u>55.27</u> /ton	ROCHESTER	\$ <u>49.32</u> /ton
EDGARTOWN		ROCKLAND	\$ <u>46.00</u> /ton
Delivered	\$ <u>NO BID</u> /ton	EASTON	\$ <u>47.20</u> / Ton
Picked up (25 tons per pick up)	\$ <u>75.00</u> /ton		
FALMOUTH	\$ <u>52.42</u> /ton	SANDWICH	\$ <u>50.31</u> /ton
HALIFAX	\$ <u>48.50</u> /ton	TRURO	\$ <u>57.60</u> /ton
HARWICH	\$ <u>53.00</u> /ton	WAREHAM	\$ <u>49.32</u> /ton
HULL	\$ <u>49.20</u> /ton	WELLFLEET	\$ <u>57.00</u> /ton
KINGSTON	\$ <u>46.31</u> /ton	WHITMAN	\$ <u>46.00</u> /ton
LAKEVILLE	\$ <u>48.00</u> /ton	YARMOUTH	\$ <u>53.00</u> /ton
MARION	\$ <u>50.74</u> /ton	PLYMOUTH HSNB AUTH	\$ <u>49.90</u> /ton

BIDDER Eastern Minerals Inc.  
134 Middle Street, Ste 210  
Lowell MA 01852  
 COUNTY Middlesex  
 STATE OF INCORPORATION MA  
 PHONE 978-458-6420  
 FAX 978-21-8244

  
 AUTHORIZED SIGNATURE

Donna G. Capillo  
 Printed Name and Title  
Corp Secretary  
 Date Offered  
 TAX I.D. # 04-2216467  
 E-MAIL info@easternminerals.com

CALCIUM CHLORIDE FOR ALL TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on separate letterhead):

Per truck load (100-2,000 gallons) \$ NO BID /gallon  
Per truck load (2,001-4,000 gallons) \$ NO BID /gallon  
Per truck load (4,001-5,000 gallons) \$ NO BID /gallon

BIDDER Eastern Minerals Inc.  
134 Middle Street, Ste 210  
Lowell MA 01852  
COUNTY Middlesex  
STATE OF INCORPORATION MA  
PHONE 978-458-6420  
FAX 978-251-8244  
E-MAIL info@easternminerals.com  
TAX I.D. # 04-2216467

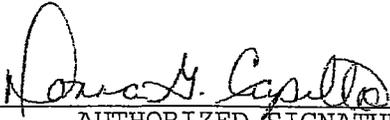
  
\_\_\_\_\_  
AUTHORIZED SIGNATURE

Donna G. Capillo, Corp Secretary  
Printed Name and Title  
October 1, 2013  
Date Offered

MAGNESIUM CHLORIDE FOR ALL TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on separate letterhead):

Per truck load (100-2,000 gallons)      \$ NO BID /gallon  
Per truck load (2,001-4,000 gallons)      \$ NO BID /gallon  
Per truck load (4,001-5,000 gallons)      \$ NO BID /gallon

BIDDER Eastern Minerals Inc.  
134 Middle Street, Ste 210  
Lowell MA 01852  
COUNTY Middlesex  
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PHONE 978-458-6420  
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\_\_\_\_\_  
AUTHORIZED SIGNATURE

Donna G. Capillo, Corp Secretary  
Printed Name and Title

October 1, 2013  
Date Offered

LIQUID AGRICULTURAL BY-PRODUCT NON-CORROSIVE DEICING PRODUCT FOR ALL TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on separate letterhead):

Per truck load (100-2,000 gallons)      \$ NO BID /gallon  
Per truck load (2,001-4,000 gallons)      \$ NO BID /gallon  
Per truck load (4,001-5,000 gallons)      \$ NO BID /gallon

BIDDER      Eastern Minerals Inc.  
                  134 Middle Street, Ste 210  
                  Lowell MA 01852  
COUNTY      Middlesex  
STATE OF INCORPORATION      MA  
PHONE      978-458-6420  
FAX      978-251-8244  
E-MAIL      info@easternminerals.com  
TAX I.D. #      04-2216467

  
\_\_\_\_\_  
AUTHORIZED SIGNATURE

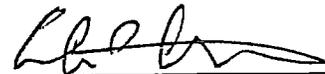
Donna G. Capillo, Corp Secretary  
Printed Name and Title

October 1, 2013  
Date Offered

UNIT PRICE FOR ROAD SALT FOR THE FOLLOWING TOWNS:

ABINGTON	\$ _____/ton	MARSHFIELD	\$ _____/ton
BARNSTABLE	\$ _____/ton	MASHPEE	\$ _____/ton
BOURNE	\$ _____/ton	MATTAPOISETT	\$ _____/ton
BREWSTER	\$ _____/ton	MIDDLEBOROUGH	\$ _____/ton
BRIDGEWATER	\$ _____/ton	ORLEANS	\$ _____/ton
CARVER	\$ _____/ton	PEMBROKE	\$ _____/ton
CHATHAM	\$ _____/ton	PLYMOUTH	\$ _____/ton
COHASSET	\$ _____/ton	PLYMPTON	\$ _____/ton
DENNIS	\$ _____/ton	PROVINCETOWN	\$ _____/ton
EASTHAM	\$ _____/ton	ROCHESTER	\$ _____/ton
EDGARTOWN	\$ _____/ton	ROCKLAND	\$ _____/ton
Delivered	\$ _____/ton		
Picked up (25 tons	\$ _____/ton	EASTON	\$ _____/ton
per pick up)			
FALMOUTH	\$ _____/ton	SANDWICH	\$ _____/ton
HALIFAX	\$ _____/ton	TRURO	\$ _____/ton
HARWICH	\$ _____/ton	WAREHAM	\$ _____/ton
HULL	\$ _____/ton	WELLFLEET	\$ _____/ton
KINGSTON	\$ _____/ton	WHITMAN	\$ _____/ton
LAKEVILLE	\$ _____/ton	YARMOUTH	\$ _____/ton
MARION	\$ _____/ton	PLYMOUTH HSNB AUTH	\$ _____/ton

BIDDER All States Asphalt, Inc.  
325 Amherst Rd., PO Box 91  
Sunderland, MA 01375  
 COUNTY Franklin  
 STATE OF INCORPORATION MA  
 PHONE 413.665.7021  
 FAX 413.665.9027

  
 AUTHORIZED SIGNATURE

Alan L. Chicoine, Division Manager  
 Printed Name and Title

October 3, 2013  
 Date Offered

TAX I.D. # 04-2216868  
 E-MAIL asphalt@asmg.com

CALCIUM CHLORIDE FOR ALL TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on separate letterhead):

Per truck load (100-2,000 gallons) \$ 1.25 /gallon  
Per truck load (2,001-4,000 gallons) \$ 1.09 /gallon  
Per truck load (4,001-5,000 gallons) \$ 1.04 /gallon

BIDDER All States Asphalt, Inc.  
325 Amherst Rd., PO Box 91  
Sunderland, MA 01375  
COUNTY Franklin  
STATE OF INCORPORATION MA  
PHONE 413.665.7021  
FAX 413.665.9027  
E-MAIL asphalt@asmg.com  
TAX I.D. # 04-2216868

  
\_\_\_\_\_  
AUTHORIZED SIGNATURE

Alan L. Chicoine, Division Manager  
Printed Name and Title

October 3, 2013  
Date Offered



**All States Asphalt, Inc.**  
All States Materials Group®

PO Box 91  
Sunderland, MA 01375  
413-665-7021

Exceptions

Prices quoted for Calcium Chloride do not include the Towns of Edgartown and Provincetown.

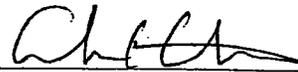
A handwritten signature in black ink, appearing to read 'Alan L. Chicoine', written over a horizontal line.

Alan L. Chicoine  
Division Manager

MAGNESIUM CHLORIDE FOR ALL TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on separate letterhead):

Per truck load (100-2,000 gallons) \$ \_\_\_\_\_/gallon  
Per truck load (2,001-4,000 gallons) \$ \_\_\_\_\_/gallon  
Per truck load (4,001-5,000 gallons) \$ \_\_\_\_\_/gallon

BIDDER All States Asphalt, Inc.  
325 Amherst Rd., PO Box 91  
Sunderland, MA 01375  
COUNTY Franklin  
STATE OF INCORPORATION MA  
PHONE 413.665.7021  
FAX 413.665.9027  
E-MAIL asphalt@asmg.com  
TAX I.D. # 04-2216868



\_\_\_\_\_  
AUTHORIZED SIGNATURE

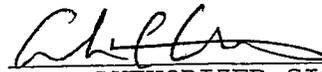
Alan L. Chicoine, Division Manager  
Printed Name and Title

October 3, 2013  
Date Offered

LIQUID AGRICULTURAL BY-PRODUCT NON-CORROSIVE DEICING PRODUCT FOR ALL  
TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on  
separate letterhead):

Per truck load (100-2,000 gallons)	\$ <u>1.35</u> /gallon
Per truck load (2,001-4,000 gallons)	\$ <u>1.28</u> /gallon
Per truck load (4,001-5,000 gallons)	\$ <u>1.28</u> /gallon

BIDDER All States Asphalt, Inc.  
325 Amherst Rd., PO Box 91  
Sunderland, MA 01375  
COUNTY Franklin  
STATE OF INCORPORATION MA  
PHONE 413.665.7021  
FAX 413.665.9027  
E-MAIL asphalt@asmg.com  
TAX I.D. # 04-2216868

  
\_\_\_\_\_  
AUTHORIZED SIGNATURE

Alan L. Chicoine, Division Manager  
Printed Name and Title

October 3, 2013  
Date Offered



**All States Asphalt, Inc.**

All States Materials Group®

PO Box 91

Sunderland, MA 01375

413-665-7021

Exceptions

Prices quoted for Liquid Agricultural By-Product Non-Corrosive Deicing Product do not include the Towns of Edgartown and Provincetown.

Alan L. Chicoine  
Division Manager

UNIT PRICE FOR ROAD SALT FOR THE FOLLOWING TOWNS:

ABINGTON	\$49.39 /ton	MARSHFIELD	\$50.55 /ton
BARNSTABLE	\$55.10 /ton	MASHPEE	\$52.65 /ton
BOURNE	\$50.15 /ton	MATTAPOTSETT	\$50.56 /ton
BREWSTER	\$56.35 /ton	MIDDLEBOROUGH	\$49.39 /ton
BRIDGEWATER	\$49.39 /ton	ORLEANS	\$56.20 /ton
CARVER	\$49.39 /ton	PEMBROKE	\$49.39 /ton
CHATHAM	\$57.30 /ton	PLYMOUTH	\$49.39 /ton
COHASSET	\$52.30 /ton	PLYMPTON	\$49.39 /ton
DENNIS	\$54.30 /ton	PROVINCETOWN	\$60.25 /ton
EASTHAM	\$56.70 /ton	ROCHESTER	\$50.60 /ton
Easton - \$49.55		ROCKLAND	\$49.39 /ton
EDGARTOWN			
Delivered	\$120.00 /ton		
Picked up (25 tons per pick up)	\$80.00 /ton		
FALMOUTH	\$53.50 /ton	SANDWICH	\$52.29 /ton
HALIFAX	\$49.39 /ton	TRURO	\$58.60 /ton
HARWICH	\$55.35 /ton	WAREHAM	\$49.39 /ton
HULL	\$52.62 /ton	WELLFLEET	\$58.51 /ton
KINGSTON	\$49.39 /ton	WHITMAN	\$49.39 /ton
LAKEVILLE	\$49.39 /ton	YARMOUTH	\$53.80 /ton
MARION	\$49.74 /ton	PLYMOUTH HSNB AUTH	\$49.39 /ton

BIDDER: American Rock Salt Co., LLC

PO Box 190

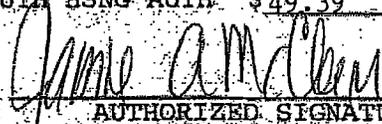
Mt. Morris, NY 14510

COUNTY Livingston

STATE OF INCORPORATION New York

PHONE (888) 762-7258

FAX (585) 243-7676

  
 AUTHORIZED SIGNATURE

Jamie A. McClain  
 Marketing Manager

Printed Name and Title

October 1, 2013

Date Offered

TAX I. D. # 16-1516458

E-MAIL marcia.gavin@americanrocksalt.com

**CALCIUM CHLORIDE FOR ALL TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on separate letterhead):**

Per truck load (100-2,000 gallons) \$ No Bid /gallon  
Per truck load (2,001-4,000 gallons) \$ No Bid /gallon  
Per truck load (4,001-5,000 gallons) \$ No Bid /gallon

BIDDER American Rock Salt Co., LLC

PO Box 190

Mt. Morris, NY 14510

COUNTY Livingston

STATE OF INCORPORATION New York

PHONE (888) 762-7258

FAX (585) 243-7676

E-MAIL marcia.gavin@americanrocksalt.com

TAX I.D. # 16-1516458



AUTHORIZED SIGNATURE

Jamie A. McClain

Marketing Manager

Printed Name and Title

October 1, 2013

Date Offered

MAGNESIUM CHLORIDE FOR ALL TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on separate letterhead):

Per truck load (100-2,000 gallons) \$ No Bid /gallon  
Per truck load (2,001-4,000 gallons) \$ No Bid /gallon  
Per truck load (4,001-6,000 gallons) \$ No Bid /gallon

BIDDER: American Rock Salt Co., LLC

PO Box 190

Mt. Morris, NY 14510

COUNTY: Livingston

STATE OF INCORPORATION New York

PHONE: (888) 762-7258

FAX: (585) 243-7676

E-MAIL marcia.gavin@americanrocksalt.com

TAX I.D. # 16-1516458



AUTHORIZED SIGNATURE

Jamie A. McClain  
Marketing Manager

Printed Name and Title

October 1, 2013

Date Offered

LIQUID AGRICULTURAL BY-PRODUCT NON-CORROSIVE DEICING PRODUCT FOR ALL TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on separate letterhead);

Per truck load (100-2,000 gallons) \$ No Bid /gallon

Per truck load (2,001-4,000 gallons) \$ No Bid /gallon

Per truck load (4,001-5,000 gallons) \$ No Bid /gallon

BIDDER American Rock Salt Co., LLC  
PO Box 190  
Mt. Morris, NY 14510

COUNTY Livingston

STATE OF INCORPORATION New York

PHONE (888) 762-7258

FAX (585) 243-7676

E-MAIL marcja.gavin@americanrocksalt.com

TAX I.D. # 16-1516458

  
\_\_\_\_\_  
AUTHORIZED SIGNATURE  
Jamie A. McClain  
Marketing Manager  
\_\_\_\_\_  
Printed Name and Title  
October 1, 2013  
\_\_\_\_\_  
Date Offered

UNIT PRICE FOR ROAD SALT FOR THE FOLLOWING TOWNS:

ABINGTON	\$ <u>45.40</u> /ton	MARSHFIELD	\$ <u>46.12</u> /ton
BARNSTABLE	\$ <u>53.81</u> /ton	MASHPEE	\$ <u>52.84</u> /ton
BOURNE	\$ <u>51.31</u> /ton	MATTAPOISETT	\$ <u>48.96</u> /ton
BREWSTER	\$ <u>56.69</u> /ton	MIDDLEBOROUGH	\$ <u>48.24</u> /ton
BRIDGEWATER	\$ <u>46.69</u> /ton	ORLEANS	\$ <u>57.46</u> /ton
CARVER	\$ <u>48.96</u> /ton	PEMBROKE	\$ <u>45.68</u> /ton
CHATHAM	\$ <u>57.64</u> /ton	PLYMOUTH	\$ <u>48.24</u> /ton
COHASSET	\$ <u>45.40</u> /ton	PLYMPTON	\$ <u>47.28</u> /ton
DENNIS	\$ <u>55.16</u> /ton	PROVINCETOWN	\$ <u>62.45</u> /ton
EASTHAM	\$ <u>58.03</u> /ton	ROCHESTER	\$ <u>49.36</u> /ton
EASTON*	\$ <u>45.40</u> /TON	ROCKLAND	\$ <u>45.40</u> /ton
EDGARTOWN			
Delivered	\$ <u>150.00</u> /ton		
Picked up (25 tons per pick up)	\$ <u>100.00</u> /ton		
FALMOUTH	\$ <u>54.20</u> /ton	SANDWICH	\$ <u>51.50</u> /ton
HALIFAX	\$ <u>47.85</u> /ton	TRURO	\$ <u>60.53</u> /ton
HARWICH	\$ <u>56.11</u> /ton	WAREHAM	\$ <u>50.59</u> /ton
HULL	\$ <u>45.73</u> /ton	WELLFLEET	\$ <u>59.96</u> /ton
KINGSTON	\$ <u>47.28</u> /ton	WHITMAN	\$ <u>45.40</u> /ton
LAKEVILLE	\$ <u>48.14</u> /ton	YARMOUTH	\$ <u>54.38</u> /ton
MARION	\$ <u>49.61</u> /ton	PLYMOUTH HSNQ AUTH	\$ <u>100.00</u> /ton

\*Added Easton per addendum # 1 dated 09/30/13

BIDDER International Salt Company, LLC

655 Northern Boulevard

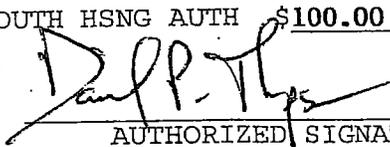
Clarks Summit, PA 18411

COUNTY Lackawanna

STATE OF INCORPORATION Delaware

PHONE 888-388-4726 ext. 2001

FAX 570-586-6463

  
 AUTHORIZED SIGNATURE

Daniel P. Thompson  
 Chief Executive Officer  
 Printed Name and Title

September 30, 2013  
 Date Offered

TAX I.D. # 52-2034785

E-MAIL bids@iscosalt.com

CALCIUM CHLORIDE FOR ALL TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on separate letterhead):

Per truck load (100-2,000 gallons) \$ No Bid /gallon  
Per truck load (2,001-4,000 gallons) \$ No Bid /gallon  
Per truck load (4,001-5,000 gallons) \$ No Bid /gallon

BIDDER International Salt Company, LLC

655 Northern Boulevard

Clarks Summit, PA 18411

COUNTY Lackawanna

STATE OF INCORPORATION Delaware

PHONE 888-388-4726 ext. 2001

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Daniel P. Thompson

Chief Executive Officer

Printed Name and Title

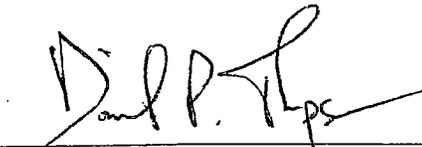
September 30, 2013

Date Offered

MAGNESIUM CHLORIDE FOR ALL TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on separate letterhead):

Per truck load (100-2,000 gallons) \$ No Bid /gallon  
Per truck load (2,001-4,000 gallons) \$ No Bid /gallon  
Per truck load (4,001-5,000 gallons) \$ No Bid /gallon

BIDDER International Salt Company, LLC  
655 Northern Boulevard  
Clarks Summit, PA 18411  
COUNTY Lackawanna  
STATE OF INCORPORATION Delaware  
PHONE 888-388-4726 ext. 2001  
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E-MAIL bids@iscosalt.com  
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\_\_\_\_\_  
AUTHORIZED SIGNATURE  
Daniel P. Thompson  
\_\_\_\_\_  
Chief Executive Officer  
Printed Name and Title  
\_\_\_\_\_  
September 30, 2013  
Date Offered

LIQUID AGRICULTURAL BY-PRODUCT NON-CORROSIVE DEICING PRODUCT FOR ALL TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on separate letterhead):

Per truck load (100-2,000 gallons) \$ No Bid /gallon

Per truck load (2,001-4,000 gallons) \$ No Bid /gallon

Per truck load (4,001-5,000 gallons) \$ No Bid /gallon

BIDDER International Salt Company, LLC

655 Northern Boulevard

Clarks Summit, PA 18411

COUNTY Lackawanna

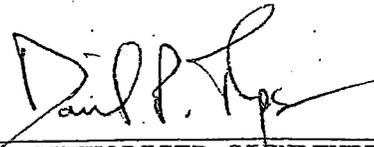
STATE OF INCORPORATION Delaware

PHONE 888-388-4726 ext. 2001

FAX 570-586-6463

E-MAIL bids@iscosalt.com

TAX I.D. # 52-2034785



AUTHORIZED SIGNATURE  
Daniel P. Thompson

Chief Executive Officer  
Printed Name and Title

September 30, 2013  
Date Offered

UNIT PRICE FOR ROAD SALT FOR THE FOLLOWING TOWNS:

ABINGTON	\$ <u>NO BID</u> /ton	MARSHFIELD	\$ <u>NO BID</u> /ton
BARNSTABLE	\$ <u>NO BID</u> /ton	MASHPEE	\$ <u>NO BID</u> /ton
BOURNE	\$ <u>NO BID</u> /ton	MATTAPOISETT	\$ <u>NO BID</u> /ton
BREWSTER	\$ <u>NO BID</u> /ton	MIDDLEBOROUGH	\$ <u>NO BID</u> /ton
BRIDGEWATER	\$ <u>NO BID</u> /ton	ORLEANS	\$ <u>NO BID</u> /ton
CARVER	\$ <u>NO BID</u> /ton	PEMBROKE	\$ <u>NO BID</u> /ton
CHATHAM	\$ <u>NO BID</u> /ton	PLYMOUTH	\$ <u>NO BID</u> /ton
COHASSET	\$ <u>NO BID</u> /ton	PLYMPTON	\$ <u>NO BID</u> /ton
DENNIS	\$ <u>NO BID</u> /ton	PROVINCETOWN	\$ <u>NO BID</u> /ton
EASTHAM	\$ <u>NO BID</u> /ton	ROCHESTER	\$ <u>NO BID</u> /ton
EDGARTOWN	\$ <u>NO BID</u> /ton	ROCKLAND	\$ <u>NO BID</u> /ton
Delivered	\$ <u>NO BID</u> /ton		
Picked up (25 tons	\$ <u>NO BID</u> /ton		
per pick up)			
FALMOUTH	\$ <u>NO BID</u> /ton	SANDWICH	\$ <u>NO BID</u> /ton
HALIFAX	\$ <u>NO BID</u> /ton	TRURO	\$ <u>NO BID</u> /ton
HARWICH	\$ <u>NO BID</u> /ton	WAREHAM	\$ <u>NO BID</u> /ton
HULL	\$ <u>NO BID</u> /ton	WELLFLEET	\$ <u>NO BID</u> /ton
KINGSTON	\$ <u>NO BID</u> /ton	WHITMAN	\$ <u>NO BID</u> /ton
LAKEVILLE	\$ <u>NO BID</u> /ton	YARMOUTH	\$ <u>NO BID</u> /ton
MARION	\$ <u>NO BID</u> /ton	PLYMOUTH HSNG AUTH	\$ <u>NO BID</u> /ton

BIDDER INNOVATIVE MUNICIPAL PRODUCTS (US) INC.

DBA INNOVATIVE SURFACE SOLUTIONS

454 RIVER ROAD, GLENMONT, NY 12077

COUNTY ALBANY

STATE OF INCORPORATION DE

PHONE 1-800-257-5808/518-729-4319

FAX 518-729-5181

*S. F. Ali*

AUTHORIZED SIGNATURE

SYED F. ALI, BID MANAGER

Printed Name and Title

SEPTEMBER 30, 2013

Date Offered

TAX I.D. # 51-0375765

E-MAIL bids@innovativecompany.com

CALCIUM CHLORIDE FOR ALL TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on separate letterhead):

Per truck load (100-2,000 gallons)	\$ <u>NO BID</u> /gallon
Per truck load (2,001-4,000 gallons)	\$ <u>NO BID</u> /gallon
Per truck load (4,001-5,000 gallons)	\$ <u>0.99</u> /gallon

BIDDER INNOVATIVE MUNICIPAL PRODUCTS (US) INC.

DBA INNOVATIVE SURFACE SOLUTIONS

454 RIVER ROAD, GLENMONT, NY 12077

COUNTY ALBANY

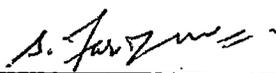
STATE OF INCORPORATION DE

PHONE 1-800-257-5808/518-729-4319

FAX 518-729-5181

E-MAIL bids@innovativecompany.com

TAX I.D. # 51-0375765

  
\_\_\_\_\_  
AUTHORIZED SIGNATURE

SYED F. ALI, BID MANAGER

Printed Name and Title

SEPTEMBER 30, 2013

Date Offered

MAGNESIUM CHLORIDE FOR ALL TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on separate letterhead):

Per truck load (100-2,000 gallons)	\$ <u>NO BID</u> /gallon
Per truck load (2,001-4,000 gallons)	\$ <u>0.89</u> /gallon
Per truck load (4,001-5,000 gallons)	\$ <u>0.89</u> /gallon

BIDDER INNOVATIVE MUNICIPAL PRODUCTS (US) INC.

DBA INNOVATIVE SURFACE SOLUTIONS

454 RIVER ROAD, GLENMONT, NY 12077

COUNTY ALBANY

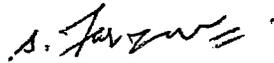
STATE OF INCORPORATION DE

PHONE 1-800-257-5808/518-729-4319

FAX 518-729-5181

E-MAIL bids@innovativecompany.com

TAX I.D. # 51-0375765



AUTHORIZED SIGNATURE

SYED F. ALI, BID MANAGER

Printed Name and Title

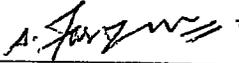
SEPTEMBER 30, 2013

Date Offered

LIQUID AGRICULTURAL BY-PRODUCT NON-CORROSIVE DEICING PRODUCT FOR ALL TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on separate letterhead):

Per truck load (100-2,000 gallons)	\$ <u>NO BID</u> /gallon
Per truck load (2,001-4,000 gallons)	\$ <u>NO BID</u> /gallon
Per truck load (4,001-5,000 gallons)	\$ <u>1.32</u> /gallon

BIDDER INNOVATIVE MUNICIPAL PRODUCTS (US) INC.  
DBA INNOVATIVE SURFACE SOLUTIONS

  
AUTHORIZED SIGNATURE

454 RIVER ROAD, GLENMONT, NY 12077

SYED F. ALI, BID MANAGER

COUNTY ALBANY

Printed Name and Title

STATE OF INCORPORATION DE

SEPTEMBER 30, 2013

Date Offered

PHONE 1-800-257-5808/518-729-4319

FAX 518-729-5181

E-MAIL bids@innovativecompany.com

TAX I.D. # 51-0375765

UNIT PRICE FOR ROAD SALT FOR THE FOLLOWING TOWNS:

ABINGTON	\$ _____/ton	MARSHFIELD	\$ _____/ton
BARNSTABLE	\$ _____/ton	MASHPEE	\$ _____/ton
BOURNE	\$ _____/ton	MATTAPOISETT	\$ _____/ton
BREWSTER	\$ _____/ton	MIDDLEBOROUGH	\$ _____/ton
BRIDGEWATER	\$ _____/ton	ORLEANS	\$ _____/ton
CARVER	\$ _____/ton	PEMBROKE	\$ _____/ton
CHATHAM	\$ _____/ton	PLYMOUTH	\$ _____/ton
COHASSET	\$ _____/ton	PLYMPTON	\$ _____/ton
DENNIS	\$ _____/ton	PROVINCETOWN	\$ _____/ton
EASTHAM	\$ _____/ton	ROCHESTER	\$ _____/ton
EDGARTOWN		ROCKLAND	\$ _____/ton
Delivered	\$ _____/ton		
Picked up (25 tons per pick up)	\$ _____/ton		
FALMOUTH	\$ _____/ton	SANDWICH	\$ _____/ton
HALIFAX	\$ _____/ton	TRURO	\$ _____/ton
HARWICH	\$ _____/ton	WAREHAM	\$ _____/ton
HULL	\$ _____/ton	WELLFLEET	\$ _____/ton
KINGSTON	\$ _____/ton	WHITMAN	\$ _____/ton
LAKEVILLE	\$ _____/ton	YARMOUTH	\$ _____/ton
MARION	\$ _____/ton	PLYMOUTH HSNB AUTH	\$ _____/ton
EASTIN	\$ _____/ton		

BIDDER G B Sons Construction Co. Inc

272 Hill Street

Raynham, MA 02767

COUNTY Bristol

STATE OF INCORPORATION MA

PHONE 508-822-9800

FAX 508-822-9920

Paul J. Bumila  
 AUTHORIZED SIGNATURE

Paul J. Bumila Vice President  
 Printed Name and Title

October 3, 2013  
 Date Offered

TAX I.D. #04-2895370

E-MAIL gbsonsconstruction@yahoo.com

CALCIUM CHLORIDE FOR ALL TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on separate letterhead):

Per truck load (100-2,000 gallons) \$ 1.28 /gallon  
Per truck load (2,001-4,000 gallons) \$ 1.18 /gallon  
Per truck load (4,001-5,000 gallons) \$ 1.18 /gallon

BIDDER G B Sons Construction Co. Inc.  
272 Hill Street  
Raynham, MA 02767  
COUNTY Bristol  
STATE OF INCORPORATION MA  
PHONE 508-822-9800  
FAX 508-822-9920  
E-MAIL gbsonsconstruction@yahoo.com  
TAX I.D. # 04-2895370



AUTHORIZED SIGNATURE

Paul J. Bumila Vice President  
Printed Name and Title

October 3, 2013  
Date Offered

MAGNESIUM CHLORIDE FOR ALL TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on separate letterhead):

Per truck load (100-2,000 gallons)	\$ <u>1.05</u> /gallon
Per truck load (2,001-4,000 gallons)	\$ <u>1.05</u> /gallon
Per truck load (4,001-5,000 gallons)	\$ <u>1.00</u> /gallon

BIDDER G B Sons Construction Co. Inc.  
272 Hill Street  
Raynham, MA 02767  
COUNTY Bristol  
STATE OF INCORPORATION MA  
PHONE 508-822-9800  
FAX 508-822-9920  
E-MAIL gbsonsconstruction@yahoo.com  
TAX I.D. # 04-2895370

  
AUTHORIZED SIGNATURE  
Paul J. Bumila Vice President  
Printed Name and Title  
October 3, 2013  
Date Offered

LIQUID AGRICULTUAL BY-PRODUCT NON-CORROSIVE DEICING PRODUCT FOR ALL TOWNS, REGARDLESS OF THE TOWN'S ESTIMATED QUANTITY (note exceptions on separate letterhead):

Per truck load (100-2,000 gallons)	\$ <u>1.55</u> /gallon
Per truck load (2,001-4,000 gallons)	\$ <u>1.40</u> /gallon
Per truck load (4,001-5,000 gallons)	\$ <u>1.40</u> /gallon

BIDDER G B Sons Construction Co. Inc.

272 Hill Street

Raynham, MA 02767

COUNTY Bristol

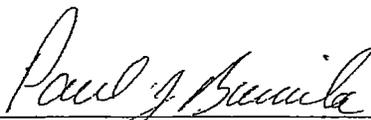
STATE OF INCORPORATION MA

PHONE 508-8229800

FAX 508-822-9920

E-MAIL gbsonsconstruction@yahoo.com

TAX I.D. # 04-2895370

  
AUTHORIZED SIGNATURE

Paul J. Bumila Vice President  
Printed Name and Title

October 3, 2013  
Date Offered

GENERAL INFORMATION

GENERAL CONDITIONS:

1. No additional charges will be allowed for packing, crating, freight, express, transportation, shipping or cartage unless specifically stated and included in the bid.
2. The contractor shall furnish all labor, services, materials, equipment, plant, machinery, apparatus, appliances, tools, supplies and all other things necessary to do the work as herein specified.
3. The successful bidder shall comply with all applicable federal, state and local laws and regulations.
4. Purchases made by the town are exempt from taxes and bid prices must exclude any taxes. Tax exemption certificates will be furnished upon request.
5. Verbal orders are not binding on the town and deliveries made or work done without formal Purchase Order or Contract are at the risk of the Seller or Contractor and may result in an unenforceable claim.
6. "Equality" - An item equal to that named or described in the specifications of the contract may be furnished by the Contractor and the naming of any commercial name, trademark, item or manufacturer shall not be construed as limiting competition but shall establish a standard of quality only. An item shall be considered equal to the item so named or described if (1) it is at least equal in quality, durability, appearance, strength and design, (2) it will perform at least equally the function imposed by the general design for the work being contracted for or the material being purchased, and (3) it conforms substantially, even with deviations, to the detailed requirements for the item in the specifications. The name and identification of all materials other than the one specifically named shall be submitted to the town for approval, prior to purchase, use or fabrication of such items. Subject to the provisions of Section 39J of Chapter 30 of the Massachusetts General Laws, approval shall be at the sole discretion of the town, shall be in writing to be effective, and the decision of the town shall be final. The town may require tests of all materials so submitted to establish quality standards at the Contractor's expense. All directions, specifications and recommendations by manufacturers for the installation, handling, storing, adjustment and operation of their equipment shall be complied with; responsibility for proper performance shall continue to rest with the Contractor.
7. For the use of material other than the one specified, the Contractor shall assume the cost of and responsibility for satisfactorily accomplishing all changes in the work as shown. If no manufacturer is named, the Contractor shall submit the product he/she intends to use for approval by the town.

8. Except as otherwise provided for by the provisions of Section 39J of Chapter 30 of the Massachusetts General Laws, the Contractor shall not have any right of appeal from the decision of the town condemning any materials furnished if the Contractor fails to obtain the approval for substitution under this clause. If any substitution is more costly, the Contractor shall pay for such costs.

9. All words, signatures and figures submitted on the bid shall be in ink. Proposals which are conditional, obscure or which contain additions not called for, erasures, alterations or irregularities, or any prices which contain abnormally high or low prices for any item, may be rejected as informal. More than one proposal from the same bidder will not be considered unless specifically asked for by the bid.

10. The Town of Plymouth reserves the right to reject all proposals, to waive technicalities, to advertise for new proposals, and to split awards as may be deemed to be in the best interests of the town. The contract or contracts will be awarded by the town within thirty (30) business days after opening bids. The town reserves the right to require samples of materials for inspection and testing.

11. IF AT ANY TIME THE CONTRACTOR IS UNABLE TO FURNISH MATERIALS OR SERVICES AS ORDERED BY A TOWN, THE CONTRACTOR SHALL BE OBLIGATED TO OBTAIN DELIVERY FROM ANOTHER SUPPLIER AND WILL, IN TURN, INVOICE THE TOWN AT THE PRICE SPECIFIED IN THE CONTRACT WITH THE TOWN,

OR

THE TOWN MAY ORDER SUCH MATERIALS OR SERVICES FROM SUCH PLACES AS ARE AVAILABLE AND THE CONTRACTOR SHALL PAY TO THE TOWN ALL EXPENSES INCURRED ABOVE THE CONTRACT PRICE.

MINIMUM EVALUATION CRITERIA:

Each town participating in this bid shall be responsible for making their own individual award to the bidder who offers the best price and who is deemed to be both responsive and responsible. Determination of responsiveness and responsibility shall be based solely on the following criteria:

1. Bidders will be deemed responsive if they complete all required forms as included in the attached bid form package to the satisfaction of the town.
2. Bidders will be deemed responsible if they have demonstrated ability or provide these supplies to the town in a timely fashion.

INSURANCE REQUIREMENTS:

1. The Contractor shall maintain liability and property damage insurance, including medical liability insurance, sufficient to

satisfy any and all claims arising out of the service rendered under this contract including but not limited to the following:

- a. General Liability: \$1,000,000.00 per occurrence Bodily Injury liability, \$500,000.00 per occurrence Property Damage liability or a combined single limit of \$3,000,000.00 Annual Aggregate Limit.
- b. Workers' Compensation Insurance for all its employees in accordance with Massachusetts General Laws.

The Contractor shall deposit with the Town evidence of such insurance upon signature of contract. All policies of insurance shall require a thirty (30) day notice of cancellation to the Town of Plymouth and the Town shall be designated as a co-insured on all such policies.

2. The Contractor shall, to the maximum extent permitted by law, indemnify and save harmless the Town of Plymouth, its officers, agents and employees from and against any and all damages, liabilities, actions, suits, proceedings, claims demands, losses, costs and expenses (including reasonable attorney's fees) that may arise out of or in connection with the work being performed or to be performed by the Contractor, his employees, agents, sub-contractors or materialmen. The existence of insurance shall in no way limit the scope of this indemnification. The Contractor further agrees to reimburse the Town of Plymouth for damage to its property caused by the Contractor, his employees, agents, sub-contractors or materialmen, including damages caused by his, its or their use of faulty, defective or unsuitable material or equipment, unless the damage is caused by the Town of Plymouth's gross negligence or willful misconduct.

3. The successful proposer shall not discriminate against any person on the grounds of race, color, marital status, physical disability, age, sex, sexual orientation, religion, ancestry, or national origin in any manner prohibited by the laws of the United States, the Commonwealth, or the Town of Plymouth.

WITHDRAWAL OF BIDS:

Except as hereinafter expressed provided, once a bid is submitted and received by the town, the bidder agrees that he may not and will not withdraw it within thirty (30) calendar days after the actual date of the opening of bids.

Upon proper written request and identification, bids may be withdrawn only as follows:

- a. at any time prior to the designated time for the opening of bids;
- b. provided the bid has not been accepted by the town, at any time subsequent to thirty days following the actual date of bid opening.

Unless a bid is withdrawn as provided above, the bidder agrees that it

shall be deemed open for acceptance until a contract has been executed by both sides or until the town notifies the bidder in writing that his bid is rejected or that the town does not intend to accept it, or returns his bid surety. Notice of acceptance of a bid shall not constitute rejection of any other bid.

BID STATUS INFORMATION:

Addenda - We strongly suggest that you check for any addenda in advance of the bid deadline. If you received bid documents from the Town, by mail or in person, a copy of the addendum will automatically be forwarded to you.

Response summaries will be available over the Internet at [www.plymouth-ma.gov](http://www.plymouth-ma.gov). This summary information will be updated on the day of the bid opening. Bid results will not be provided over the phone.

BID QUESTIONS:

Please contact Pamela D. Hagler, Procurement Officer, if you have any questions on the bidding process at 508-747-1620, ext. 107.

ATTACHMENT 1  
TECHNICAL SPECIFICATIONS

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1. The following listed towns will receive bids for Mined C.C. and Solar Salt, liquid calcium chloride, liquid magnesium chloride, and liquid agricultural by-product non-corrosive deicer for snow and ice control for the 2013-2014 season for the approximate tons and gallons as listed:

Municipality	Road Salt	Calcium C.	Magnesium C.	Deicing
Abington	2500		4000	
Barnstable	8000			8000
Bourne	3000	1500		2500
Brewster	600			4000
Bridgewater	6500			
Carver	3000			
Chatham	500	200		
Cohasset	750			
Dennis	2000	2500		
Duxbury	0			2500
Eastham	500			
Easton	3000			
Edgartown	600			
Falmouth	4000			12500
Halifax	2750			5000
Harwich	1500			
Hull	2000			
Kingston	4000		4000	
Lakeville	1100		300	300
Marion	350			
Marshfield	1800			
Mashpee	1200			
Mattapoisett	150			6000
Middleborough	3500		1000	4000
Orleans	850			
Pembroke	6000		3000	
Plymouth	-			
Plympton	700			6000
Provincetown	500			
Rochester	1500	5000	3000	5000
Rockland	2500			
Sandwich	6000	5000		10000
Truro	90			
Wareham	2000			
Wellfleet	700			
Whitman	2500			
Yarmouth	950		7000	
Ply. Hsng. Auth.	-			

2. The quantities are approximate and the towns do not expressly or by implication agree that the amounts will correspond therewith, but reserve the right to increase or decrease the quantity in accordance with their needs. The towns that did not submit an estimate for the liquid deicers may still be interested in purchasing that product.
3. Each of the participating towns reserves the right to exercise the option to purchase such quantities of either solar salt, also known as sea salt, and evaporated salt or mined salt, designated C.C. Salt, or liquid deicers, or such quantities of both as it might determine. Each town further reserves the right to order salt either delivered or F.O.B. at the depot (supplier's stock pile).
4. Due to the fluctuations in past salt availability, some municipalities have requested the ability to contract with primary and secondary salt suppliers. As specified in General Conditions, Section 11, if the primary supplier does not respond to the municipalities needs they will exercise their contract with the secondary supplier.
5. The actual sodium chloride delivered or picked up shall be paid on basis of the unit bid. Weight slips are required.
6. The liquid deicers shall be delivered in trucks equipped with pumps and hand hoses and an approved liquid meter to accurately determine the amounts of the material delivered. A numbered delivery slip mechanically printed from a meter with an automated printing system shall be furnished for each load. Under no circumstances shall delivered quantities exceed the total quantities requested. The vendor shall bear the full responsibility for any overage and shall not receive compensation for any greater amount.
7. The liquid agricultural by-product non-corrosive deicers, shall be delivered in trucks equipped with pumps and hand hoses and an approved liquid meter to accurately determine the amounts of the material delivered. A numbered delivery slip mechanically printed from a meter with an automated printing system shall be furnished for each load. Under no circumstances shall delivered quantities exceed the total quantities requested. The vendor shall bear the full responsibility for any overage and shall not receive compensation for any greater amount. Each municipality shall determine the acceptability of the product bid.
8. REJECTION: The material shall be rejected if it fails to conform to the requirements of the specifications and if any town is required to purchase from another supplier because of failure to meet specifications, the original supplier shall pay any additional cost as long as the failure to meet specifications continues.
9. AVAILABILITY OF SUPPLY: By accepting the proposal, the bidder agrees to deliver during a major storm of six (6) inches or more during the storm and within twenty-four (24) hours thereafter, including Saturdays, Sundays, and holidays.
10. Mined C.C. and Solar Salt shall meet A.S.T.M. specifications and

comply with the following grading:

Passing 7/16" sieve	100%
Passing 3/8" sieve	95-100%
Passing No. 4	20-70%
Passing No. 8	10-50%
Passing No. 30	0-10%

Salt shall not contain more than three percent (3%) water content. Solar and C.C. Salt shall be treated with sufficient anti-caking conditioner per ton of sodium chloride.

11. Liquid Calcium Chloride shall be a 32% solution of calcium chloride in water. The solution shall conform to the following requirements as to the chemical composition:

Calcium Chloride	32% +/- 1%
Total Alkali Chlorides (as of sodium chloride)	2% maximum
Magnesium Chloride	0.01% maximum

The product shall be provided by the manufacturer in a true solution and shall not be reconstituted from flake calcium chloride.

Sampling, examining, and testing shall be done in accordance with ASTM methods D345 and E449. The calcium chloride shall be rejected if it fails to conform to any of the requirements of these salient characteristics.

12. Liquid Magnesium Chloride product must contain no less than 25% magnesium chloride and shall include corrosion inhibitors. The product shall be provided by the manufacturer in a true solution and adding of any other ingredients and mixing after the product has left the manufacturer will be unacceptable.

Sampling, examining, and testing shall be done in accordance with the appropriate ASTM methods. The magnesium chloride shall be rejected if it fails to conform to any of the requirements of these salient characteristics.

13. Liquid agricultural by-product non-corrosive deicing products shall be a blend of either calcium chloride or magnesium chloride and an agricultural by-product. Brand names include Ice Ban, Ice B'Gone, Ice Melt, Melt Down and Safe Melt 40/60. Bids must include the most recent detailed product specification sheet and Material Safety Data Sheet (MSDS).

14. INSPECTION: The towns shall be given the opportunity to examine every bidder's facility and the source of supply. Samples may be tested before awards are made and periodically thereafter. Any sample that meets the salient characteristics of this description and has been deemed acceptable, shall be retained for spectrophotometric analysis so as to ensure that the properties of the sample and the product supplied are consistent.

15. LOAD COVERING: All sodium chloride must be covered during transit

with a canvas cover or a cover made of other suitable material and delivered in a dry condition.

16. DELIVERY: To the storage areas designated by each town with no additional charge for more than one designated delivery site.

ACCEPTANCE

The undersigned municipality accepts the invitation to join this collective purchasing group for road de-icing products and/or road sand for the 2013-2014 season.

TOWN OF MIDDLEBOROUGH  
Name of Municipality

48 WAREHAM STREET  
Address

CR  
Signature of Authorized Representative

MIDDLEBOROUGH, MA 02346

508-946-2481  
Telephone

CHRISTOPHER PECK  
Printed Name

508-946-2484  
Fax

D. P. W. DIRECTOR  
Title

CPECK@MIDDLEBOROUGH.COM  
E-Mail

8/26/13  
Date

Estimated Quantities:

Road Salt 3500 tons  
Calcium Chloride \_\_\_\_\_ gallons  
Magnesium Chloride 1000 gallons  
Agricultural By-Product 4000 gallons

Estimated Quantity:

Cleaned and Washed Road Sand 0 tons

DECLINES FOR THE YEAR 2013/2014: Please sign below and indicate if you wish to be removed from the mailing list.

\_\_\_\_\_  
Notify in future (Y/N) \_\_\_\_\_

# Send Result Report



MFP  
KM-5050

Firmware Version 2GR\_2000.035.002 2010.07.23

Job No. : 027217 Total Time : 0°00'32" Page : 001

## Completed

Document : doc20130826135517

### ACCEPTANCE

The undersigned municipality accepts the invitation to join this collective purchasing group for road de-icing products and/or road sand for the 2013-2014 season.

TOWN OF MIDDLEBOROUGH  
Name of Municipality

48 WAREHAM STREET  
Address

CR  
Signature of Authorized Representative

MIDDLEBOROUGH, MA 02346

508-946-2481  
Telephone

CHRISTOPHER PECK  
Printed Name

508-946-2484  
Fax

D. P. W. DIRECTOR  
Title

CPECK@MIDDLEBOROUGH.COM  
E-Mail

No.	Date and Time	Destination	Times	Type	Result	Resolution / ECM
001	08/26/2013 13:55	915088304133	0°00'32"	FAX	OK	200x200 Fine / Off



# TOWN OF PLYMOUTH

11 Lincoln Street  
Plymouth, Massachusetts 02360

(508) 747-1620  
FAX: (508) 830-4062

TO: All Participating Communities  
FROM: Pamela D. Hagler, Procurement Officer  
DATE: August 22, 2013  
RE: Regional Road Salt and Sand Bids

---

When we start working on the road salt and sand bids I know the summer is over. The weather in August has been spectacular. We hope it was enjoyable for everyone.

In last year's memo I reinforced the importance of your notifying us that you awarded to vendors from this bid. Of the 37 participating municipalities, we received copies of award letters from 26 of you. Your responses permitted me to prove the value of the service we provide, so thank you for following up with our office.

**Please complete and sign the enclosed Acceptance Form only if you plan to participate.** Mail or fax to 508-830-4133, or email it to [jmooney@townhall.plymouth.ma.us](mailto:jmooney@townhall.plymouth.ma.us) by September 9, 2013.

Thank you for your assistance and participation. If you have any questions, please call me at 508-747-1620, ext. 107, or Jean Mooney at ext. 108.



# Southeastern Regional Services Group Community Innovation Challenge Grant

## A. Project Title:

"REGIONALIZING MUNICIPAL STORMWATER MANAGEMENT IN SOUTHEASTERN MASSACHUSETTS THROUGH COLLABORATIVE EDUCATION, DATA MANAGEMENT, AND POLICY DEVELOPMENT"

**B. Amount Requested: \$365,000**

**C. Lead Applicant Entity: Southeastern Massachusetts Stormwater Collaborative (SEMSWC)**

### Lead applicant primary contact:

First Name, Last Name:

Name of Municipality, School, RPA, or COG: **Town of Mansfield**

Phone Number/Email Address:

### Lead applicant secondary contact:

First Name, Last Name: **Lara Thomas, Regional Administrator**

Name of Municipality, School, RPA, or COG: **Southeastern Regional Services Group**

Phone Number/Email Address: **508.851.6441 sersg@sersg.org**

**D. Type of Participating Entities: 19 municipalities seeking to collaborate.**

### List all participating entities:

Town of Abington	Town of Foxborough	Town of Plainville
Town of Bridgewater	Town of Mansfield	Town of Raynham
City of Brockton	Town of Middleborough	Town of Sharon
Town of Canton	Town of Norfolk	Town of Stoughton
Town of East Bridgewater	Town of North Attleborough	City of Taunton
Town of Easton	Town of Norton	Town of West Bridgewater
		Town of Wrentham

## **E. Purpose of the grant:**

The Southeastern Regional Services Group (SERSG) and its nineteen member communities propose to utilize 2014 Community Innovation Challenge Grant funding to develop the Southeastern Massachusetts Stormwater Collaborative (SEMSWC). This collaborative will directly help these communities comply with the mandates of U.S. Environmental Protection Agency's (EPA's) Municipal Separate Stormwater Sewer System (MS4) General Permit.

SERSG was initiated in 1993 with a mission "to serve as a catalyst and implementer for member communities that desire to act jointly to solve governmental problems or to deliver services to their citizens more effectively or efficiently" and is thus uniquely positioned to undertake a regional approach to stormwater management and build on the successful efforts of other stormwater collaboratives across the Commonwealth. Environmental Partners Group, an environmental consulting firm with a ten year history of directly assisting over 25 Massachusetts communities with EPA MS4 Permit compliance, has been selected by SERSG to assist the SEMSWC with implementing the grant objectives.

New MS4 permitting requirements for municipalities are anticipated to be released by the EPA in the next six to twelve months and the participating communities want to be prepared to respond to the anticipated changes as well as to streamline municipal approaches to the issue of protecting local watersheds from the impacts of stormwater runoff in a cost effective manner. By partnering with our stormwater consultant, Environmental Partners Group, to manage the technical aspects of the project, we feel that we can develop a collaborative that will serve as a model to other communities and go far in addressing the issue of protecting local watersheds in southeastern Massachusetts.

### **Category 1: Collaborative Education and Training (CET)**

#### **Task CET-1: Develop a Training DVD/CD for Town Personnel and Volunteers**

This innovative training method is designed to provide a summary of the goals and requirements of the MS4 Permit to municipal personnel and any volunteers assisting in a town's stormwater Management efforts. The training DVD, which will be prepared by our stormwater consultant (Environmental Partners Group) specializing in Stormwater Management best practices, will address how the minimum goals of the MS4 Permit can be implemented, including public education and outreach, stormwater pollution prevention, types of stormwater Best Management Practices (BMPs) that are appropriate for residential and commercial construction, and inspection of outfalls, catch basins, and other stormwater system components.

This DVD will be developed such that it will eliminate the need for each municipality to develop its own training program/tools for town staff and assisting volunteers. The DVD format will provide towns with flexibility to train multiple staff without reducing level of service to the community and will assure continuity of program goals even with staff turnover.

The Estimated Budgetary Cost for this task is: \$20,000

## Task CET-2: Develop an Educational Website

This innovative method of developing an Educational Website will aggregate information on the group's stormwater management efforts, and be aimed at educating such diverse stakeholders as residents, municipal officials, contractors, and regulatory agencies.

The website will be developed by our stormwater consultant (Environmental Partners Group) specializing in Stormwater Management education, and will provide site users information regarding the Stormwater Management practices of the collaborative and in addition utilize any available, viewable materials produced by other organizations, including but not limited to the "Liquid Assets" documentary produced by Penn State University and the "Think Blue" rubber ducky videos produced by the Maine Department of Environmental Protection, both aimed at a residential audience. Approval to use any and all materials will be coordinated with the owners.

In addition to educating the public, the site will compile Nonpoint Source Education for Municipal Officials (NEMO) materials that are aimed at the audience of municipal officials. Approval to use any and all materials will also be coordinated with the owners.

The site will host key documents developed by members of the group, including progress on many of the tasks included in this grant application. It will serve as a portal for SEMSWC cities and towns to access the Online Database for Data Management (Task DMS-1) and Integrated Stormwater Mapping System (Task DMS-2), both of which are discussed below. This innovative technology will summarize the benefits of Stormwater BMPs and Low Impact Development (LID) on municipal stormwater systems.

Each municipality participating in the project will have a link to the site on their town/city website and the website will be maintained by our stormwater consultant, Environmental Partners Group.

The Estimated Budgetary Cost for this task is: \$40,000

## Task CET-3: Water Sampling/Data Entry Training

As described in Tasks DMS-4 and DMS-5 below, SEMSWC will purchase stormwater-related equipment and kits. Under this Task CET-3, SEMSWC proposes to utilize Environmental Partners Group to provide in-the-field training to all SEMSWC communities on use of the water quality sampling equipment and kits. Environmental Partners Group will also provide individualized in-the-field training with the Leica CS25 Viva and Nexus 10 tablets at the same time.

Training will include current and recommended stormwater infrastructure mapping techniques, which will be consistent with the Standard Operating Procedures developed under the DMS-1 and DMS-2 tasks and will incorporate the Leica CS25 Viva device if and when appropriate. The water quality sampling training will be consistent with manufacturer recommendations for proper use of the equipment and water quality field kits.

The Estimated Budgetary Cost for this task is: \$20,000

## **Category 2: Regionalized Data Management Systems (DMS)**

### **Task DMS-1: Develop an Online Database for Data Management**

Through the use of our stormwater consultant, Environmental Partners Group, the development of an online database for joint access by members of the collaborative, will allow the group to understand neighboring MS4 networks and evaluate surface water quality and stormwater on a regional basis. This method of sharing data on a regional basis uses an approach consistent with USEPA's watershed-based approach to the anticipated 2014 MS4 Permit.

Available data will include such forms as dry weather outfall inspections, catch basin inspections/cleaning, construction/post-construction inspections, water quality sampling, and other BMP inspections. This technology allows for flexibility for communities to create additional inspection forms.

The Estimated Budgetary Cost for this task is: \$25,000

### **Task DMS-2: Stormwater System Mapping Integration**

This task builds on the foundation of mapping that members of the group have already completed under the current MS4 Permit by integrating existing mapping into a single GIS cloud-based system, accessible online in a secure environment. This allows for all communities to access data online and be an active participant in the mapping effort. Cloud-based GIS systems also allow for real time data upload during mapping events.

This innovative method of sharing and evaluating Stormwater Management data uses an approach consistent with USEPA's watershed-based approach to the anticipated 2014 MS4 Permit.

It provides flexibility to expand mapping capability and scope in the future, preparing communities for compliance with requirements of the anticipated 2014 MS4 Permit. There is a great cost benefit to each member of the group based on economy of scale.

The Estimated Budgetary Cost for this task is: \$50,000

### **Task DMS-3: Purchase Tablet and GPS Computer Devices**

This task would be the purchase of 19 Nexus 10 tablet computers, which would provide one tablet for each SEMSWC community. The purchase will also include a military grade protective case, a WiFi hotspot device with data service for three years, and a car charger for each of the 19 tablets, and a limited number of keyboard docking stations.

Additionally, this task would include the purchase of a Leica CS25 Viva GPS-enabled tablet device to share amongst the SEMSWC community. The device has 1-cm horizontal and vertical accuracy, which better assists the communities with direction of flow and connectivity between their MS4 structures.

These devices were selected by SEMSWC as an appropriate device for the communities to implement field inspection of stormwater infrastructure. Use of these devices fully develops the objectives of several tasks under this project.

The Estimated Budgetary Cost for this task is: \$70,000

#### Task DMS-4: Equipment Purchases

Using grant funding, the SEMSWC would purchase a number of equipment and tools include the following:

- 100 World Water Day water quality sampling kits, for use in public education and outreach with schools in SEMSWC communities;
- Nineteen (19) Enviroscape table, for use as a public education and outreach tool with schools in SEMSWC communities;
- Nineteen (19) CHEMetrics I-1000 pH meters;
- Nineteen (19) CHEMetrics I-1200 conductivity meters;
- Nineteen (19) CHEMetrics I-1300 turbidity meters;
- Nineteen (19) HACH fluoride colorimeter meters, plus materials for 100 tests;
- Nineteen (19) HACH 890 Colorimeters 890, to test for ammonia, pH, conductivity, hardness, and chloride;
- Nineteen (19) HACH surfactant kits providing enough materials for 90 tests;
- Nineteen (19) Horiba C-131 potassium meters;
- Nineteen (19) Mini-Refrigerators

The Estimated Budgetary Cost for this task is: \$85,000

#### **Category 3: Standardized Policies and Procedures (SPP)**

##### Task SPP-1: Develop a Stormwater Pollution Prevention Plan (SWPPP) Template

The task of developing a standard SWPPP template for municipal facilities, will address specific tasks common to all the communities in the group, such as storage of materials, site and tank inspection practices, water sampling, spill prevention and cleanup, and Standard Operating Procedures for a number of activities.

This template will include entry cells that will allow a user to choose materials, tank sizes, and other facility-specific information, and to enter names and contact information for Pollution Prevention and local emergency responders, and subcontractor information.

The Estimated Budgetary Cost for this task is: \$15,000

##### Task SPP-2: Create a Development Stormwater BMP Toolbox

This task will develop a standard toolbox for municipalities that summarizes stormwater BMPs that are appropriate for residential and commercial construction. It will include technical data, design factors, and construction limitations to facilitate selection of appropriate Stormwater Management technologies that are consistent with the requirements of the current MS4 Permit.

This task implements the Post-Construction Stormwater requirements of the current MS4 Permit and provides flexibility for expansion based on expected requirements in the anticipated 2014 MS4 Permit.

The Estimated Budgetary Cost for this task is: \$15,000

**Task SPP-3: Develop a Request for Proposals for General Consulting Services**

The task of a joint RFP for services will evaluate the common priorities of the members of a group that are typically completed by a third-party, such as an engineering consulting firm. Tasks may include, but are not limited to, the following:

- Outfall inspection, including screening with field kits (e.g., surfactants, chlorine, etc.)
- Dry-weather outfall monitoring (i.e., collecting samples for laboratory analysis).
- Wet-weather outfall monitoring.
- Delineation of each municipality's MS4 urbanized area into unique catchments, and ranking the priority of each (i.e., 'Problem', 'High', 'Medium', and 'Low') per the expected requirements in the anticipated 2014 MS4 Permit.
- Mapping additional components of the stormwater system and incorporating these into the integrated GIS mapping system (Task DMS-2), including drain manholes, pipe, and stormwater BMPs.
- Completing phosphorus or nitrogen inventories, required of some communities based on municipality-specific waters with nutrient impairments.
- Designing pet waste management plans required of some communities based on municipality-specific waters with bacterial impairments.
- Services included under other tasks defined in the grant application.

The consultant will design a Request for Proposals (RFP) for these services mentioned above. The same unit rate for each task, provided by the consulting firms that respond to the RFP, is applicable to each municipality participating in the RFP. It provides a cost benefit to each member of the group based on economy of scale.

The Estimated Budgetary Cost for this task is: \$15,000

**Category 4: Facility and Coordination**

Under this task, Environmental Partners Group and SERSG would provide support to the SEMSWC by coordinating workshops and meetings of the Steering Committee, developing detailed minutes of those meetings, providing continuous project progress reports and updates, tracking the full Grant budget, and communicating frequently with lead contact, from the lead community of Stoughton.

Environmental Partners Group would also coordinate with other vendors or organizations supporting the work of the SERSG. This would include the Massachusetts DEP, and the Massachusetts DCR, among others.

The Estimated Budgetary Cost under this category is: \$10,000

**F. Efforts or steps already taken to address the problem:**

The EPA issued their original MS4 General Permit for Massachusetts communities in 2003; this Permit is still in effect until it's planned re-issuance in 2014. Since 2003, each of the nineteen member communities have implemented best management practices (BMP's) to meet the six Minimum Control Measures that EPA has mandated in order to demonstrate compliance with the General Permit. The six minimum control measures are: (1) Public Education & Outreach, (2) Public Involvement & Participation, (3) Illicit Discharge Detection and Elimination, (4) Construction Site Runoff, (5) Post-Construction Stormwater Management, and (6) Pollution Prevention/Good Housekeeping for Municipal Operations.

In these past ten years, there have been relatively few instances of regional approaches to tackling the EPA's permit requirements; each municipality is responsible to demonstrate compliance with the General Permit and is subject to being individually audited by the EPA. This "go it alone" approach has resulted in communities implementing different BMP's that don't take advantage of lessons learned from other Massachusetts communities. Watersheds, rivers, and streams don't stop at a municipal border, and knowledge of upstream issues in another town, can help downstream communities better tackle elevated levels of stormwater related effluent in their waterbodies. Individually tackling the permit requirements has also been less cost effective. The grant funding is intended to both ensure the municipalities' compliance with the existing 2003 permit as well as the anticipated requirements that EPA has indicated will be included in the new 2014 permit.

**G. Benefits:**

SERSG has a twenty-year history of developing regional approaches to assist communities with realizing cost savings and economies of scale. The SEMSWC will similarly save communities money by having centralized stormwater training, education, procurement and implementation activities rather than having them initiated individually from each community. Not only will duplications be eliminated but a more streamlined approach to regional stormwater management will also result from integrating the storm-water related education, mapping and data management initiatives as well as developing standardized policies and procedures.

If each of the 19 communities individually designed their own education and training programs, created an on-line database of their existing mapping, and developed their own toolbox, BMP's, policies and procedures, it is realistic to assume that each community would spend a minimum of \$200,000 each, totaling \$3,800,000 in disconnected Stormwater Management activities. Thus based on estimates obtained for this grant proposal, this collaborative could result in a cost savings of up to \$3,400,000 or greater if the communities completed the tasks on their own.

The SEMSWC communities have highly varying levels of resources – some have highly structured and well-staffed public works departments, others have no town engineer services and accomplish stormwater management by pulling together very limited resources and relying heavily on already overburdened town administrators. This grant funding can level the playing field and allow all

participants a strong jumping off point to energize and institutionalize their stormwater management efforts.

From a watershed perspective, tying all the sampling data together can enable municipalities to better identify illicit discharges. Additionally, non-profit watershed organizations (e.g., Taunton River Watershed Alliance, Neponset River Watershed Association) have a better means for targeting their initiatives to protect the regional watershed. Meeting and gaining consensus with the SEMSWC versus organizing 19 different meetings with individual communities is more effective for these non-profit organizations as well.

The funds requested are needed to get this collaborative off the ground. Once training material and the educational website are developed, mapping data is integrated and standardized policies and procedures are developed, the ongoing costs will be significantly reduced for participating communities. This initial funding will provide us with a strong structure to allow us to move forward on stormwater management initiatives.

#### **H. Cost Impact:**

As stated above, reducing redundancies in training, website development and realizing economies of scale through joint procurements of equipment led by SERSG will have an immensely positive cost impact on participating communities. In fact, a majority of communities have no separate funding for stormwater management activities and would simply be unable to take on these initiatives without external funding.

The viability of SEMSWC stems from the fact that SERSG will take on its activities as an additional project to benefit member communities. Further, the grant funding will allow communities to retain equipment and training material that will benefit them without further cost for many years to come. Establishment of a strong Steering Committee will also assist greatly in our sustainability efforts as well as facilitating the process of applying for future funding should the need arise.

#### **I. Measures of Success:**

Propose approach to evaluating and measuring the success of the initiative, both the success of implementing the proposed project and the success of the initiative or reform going forward once implemented. Include expected measurable improvements in service delivery or efficiency

Success of this program will be measured by the completion of work outlined in this proposal. If the benchmarks defined in each of the categories below are completed in the prescribed timeline, each of the member communities will then have a much more simplified method for further addressing the specific EPA permit requirements. For example, completion of the DVD for training municipal employees will allow each of the communities to use it as the basis for meeting the annual training requirements. Development of the website will allow member communities to better meet the Public Education and Outreach Minimum Control Measures. Volunteers interested in watershed protection often want to have a more regional perspective when deciding on which initiatives to invest their time. By having this regional information updated on the website, it better informs their choices.

Measures of Success for the other categories are outlined the category sections below.

## **J. Project Budget:**

The total budget for this application request is \$365,000. Below you will see a budget breakdown by task. Please note that further narrative descriptions of the proposed tasks are illustrated above in the "Purpose of the Grant" section above.

### **Category 1: Collaborative Education and Training (CET)**

#### **Task CET-1: Develop a Training DVD/CD for Town Personnel and Volunteers**

- The Estimated Budgetary Cost for this task is: \$20,000

#### **Task CET-2: Develop an Educational Website**

- The Estimated Budgetary Cost for this task is: \$40,000

#### **Task CET-3: Water Sampling/Data Entry Training**

- The Estimated Budgetary Cost for this task is: \$20,000

### **Category 2: Regionalized Data Management Systems (DMS)**

#### **Task DMS-1: Develop an Online Database for Data Management**

- Estimated Budgetary Cost: \$25,000

#### **Task DMS-2: Stormwater System Mapping Integration**

- Estimated Budgetary Cost: \$50,000

#### **Task DMS-3: Purchase Tablet and GPS Computer Devices**

- Estimated Budgetary Cost: \$70,000

#### **Task DMS-4: Equipment Purchases**

- Estimated Budgetary Cost: \$85,000

### **Category 3: Standardized Policies and Procedures (SPP)**

#### **Task SPP-1: Develop a Stormwater Pollution Prevention Plan (SWPPP) Template**

- Estimated Budgetary Cost: \$15,000

#### **Task SPP-2: Create a Development Stormwater BMP Toolbox**

- Estimated Budgetary Cost: \$15,000

Task SPP-3: Develop a Request for Proposals for General Consulting Services

- Estimated Budgetary Cost: \$15,000

**Category 4: Facility and Coordination**

- Estimated Budgetary Cost: \$10,000

**K. Project timeline: See attached Spreadsheet attached as Appendix A**

**L. Identify innovative aspects of proposal:**

SERSG's existence to coordinate the activities of the SESWC is one highly innovative aspect of this proposal. All nineteen member communities have signed an inter-municipal agreement pledging cooperation and support of SERSG. We are not creating an entirely new entity but rather relying on the organization's two decades-long reputation for being able to facilitate regional approaches for communities in Southeastern Massachusetts to move this project forward.

The procurement of catch basin cleaning, street sweeping and other public works related services which are critical to successful stormwater efforts are already coordinated through SERSG and include annual Invitations for Bids as well as regular meetings of member DPW and Highway Superintendents.

Although SERSG as a 501(c)(4) non-profit corporation is not eligible to serve as lead applicant, the relationship between SERSG and the Town of Mansfield will facilitate successful management of the grant.

**M. Potential applicability to other local governments:**

Establishment of the SEMSWC has relied on the work of other CIC funded stormwater initiatives as a model for our own and thus we would expect and welcome the opportunity to disseminate our model to other communities who may want to consider a regional approach to stormwater management. A website that is readily accessible to other communities will help facilitate this replication as well the services of SERSG which in the past has done presentations and had in-depth meeting with other organizations and groups looking at aspects of regionalization from which they could benefit.

Expansion opportunities include adding other contiguous communities in southeastern Massachusetts to the group as well as working with other regions who may want to develop such a model. Tracking our successes and challenges thoroughly and using the Steering Committee to serve as an ambassador for the model will greatly assist in these efforts.

**Regionalizing Municipal Stormwater Management  
Southeastern Massachusetts Stormwater Collaborative  
Project Timeline**

Task Name	Duration	Start	Finish	March	April	May	June	July	August	Sept	Oct	Nov	Dec
<b>Category 1: Collaborative Education and Training</b>													
Task CET-1: Develop a Training DVD/CD for Town Personnel and Volunteers	4 months	3/1/2014	5/31/2014										
Task CET-2: Develop an Educational Website	5 months	3/1/2014	8/31/2014										
Task CET-3: Water Sampling/Data Entry Training	3 months	9/1/2014	11/30/2014										
<b>Category 2: Regionalized Data Management Systems (DMS)</b>													
Task DMS-1: Develop an Online Database for Data Management	7 months	5/1/2014	11/30/2014										
Task DMS-2: Stormwater System Mapping Integration	10 months	3/1/2014	12/31/2014										
Task DMS-3: Purchase Tablet and GPS Computer Devices	3 months	6/1/2014	8/31/2014										
Task DMS-4: Equipment Purchases													
<b>Category 3: Standardized Policies and Procedures (SPP)</b>													
Task SPP-1: Develop a Stormwater Pollution Prevention Plan (SWPPP) Template	3 months	3/1/2014	5/30/2014										
Task SPP-2: Create a Development Stormwater BMP Toolbox	3 months	6/1/2014	8/31/2014										
Task SPP-3: Develop a Request for Proposals for General Consulting Services	3 months	9/1/2014	11/30/2014										

Note: The project tasks shall be completed and all closeout documentation will be submitted to the Executive Office of Administration and Finance by December 31, 2014. The participating communities representatives narrowed the scope of work to tasks that could be achieved within the 10-month project timeframe.

# Community Innovation Challenge Grant

## APPLICATION

### LOCAL SUPPORT DOCUMENTATION FORM

**Project Title:** REGIONALIZING MUNICIPAL STORMWATER MANAGEMENT IN SOUTHEASTERN MASSACHUSETTS THROUGH COLLABORATIVE EDUCATION, DATA MANAGEMENT, AND POLICY DEVELOPMENT

**Lead applicant primary contact: Town of Mansfield**

First Name, Last Name: William Ross, Town Manager

Name of Municipality: Town of Mansfield

Phone Number: (508) 261-7370

Email Address: wross@mansfieldma.com

#### List all participating entities:

Town of Abington	Town of Foxborough	Town of Plainville
Town of Bridgewater	Town of Mansfield	Town of Raynham
City of Brockton	Town of Middleborough	Town of Sharon
Town of Canton	Town of Norfolk	Town of Stoughton
Town of East Bridgewater	Town of North Attleborough	City of Taunton
Town of Easton	Town of Norton	Town of West Bridgewater
		Town of Wrentham

#### Sign on behalf of the Applicants:

Applicants must submit documentation of demonstrated support for the proposed initiative and grant application from each participating entity through the local support documentation form at the end of the application. Please refer to the chart below to determine who should sign your application.

<b>Town with a Board of Selectmen</b>	Board of Selectmen (The chair or Town Manager may sign for the Board, provided that evidence shows that the Board authorized the Town Manager or chair to sign on behalf of the Board).
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# Community Innovation Challenge Grant

## APPLICATION

Town with a Town Council	Town Manager/ Administrator
Cities	Mayor, unless charter designates some other local office to be chief administrative or executive officer (i.e. City Manager). M.G.L. Ch. 4 Sec. 7

Whereas, the Town/City of \_\_\_\_\_ has committed to fostering regional approaches to solving governmental problems and to delivering services more effectively and efficiently by entering into an inter-municipal agreement with 18 other communities to form the Southeastern Regional Services Group and whereas it has been determined that is in the Town's best interests to craft a regional approach to stormwater management to both meet EPA requirements and protect local watersheds (add any pertinent local initiatives here)

NOW, THEREFORE, BE IT RESOLVED by the \_\_\_\_\_ Board of Selectmen/Town Manager/Town Administrator/Mayor as follows:

1. That The Town of Mansfield and the Southeastern Regional Services Group are hereby authorized on behalf of the Applicant to file applications and execute agreements for grant assistance through the Community Innovation Challenge Grant program as well as furnishing such information, data and documents pertaining to the applicant for said grant as may be required
2. That the Town Manager/Administrator is duly authorized to sign the Community Innovation Challenge Grant application on behalf of the Board of Selectmen
3. That if said award is made the Town/City agrees to name a representative to participate in the Project's Steering Committee. The representative would be expected to attend periodic meeting to offer the municipality's local input on the grant program.

\_\_\_\_\_  
Signature Entity

\_\_\_\_\_  
Print Name Title

\_\_\_\_\_  
Signature Entity

\_\_\_\_\_  
Print Name Title

# Community Innovation Challenge Grant

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## APPLICATION

_____ Signature	_____ Entity
_____ Print Name	_____ Title
_____ Signature	_____ Entity
_____ Print Name	_____ Title
_____ Signature	_____ Entity
_____ Print Name	_____ Title

*Duplicate this page if space needed for additional signatories*

## Police Station Building Committee

Oct. 22, 2013  
Stephen McKinnon, chairman  
Board of Selectmen  
Town Hall  
Nickerson Avenue  
Middleboro, MA 02346

Dear Mr. McKinnon and board members:

The Police Station Building Committee voted at its Oct. 8 meeting to request that you schedule the 2014 annual town meeting for Monday, June 2, and that you schedule a special election for June 14.

This sequence of events is necessary in order to present final plans for the proposed police station renovation and addition project to town meeting voters and subsequently to request that voters at a special election approve a debt exclusion override of Proposition 2 ½ to fund the project. The timing would allow our architects to complete plans and bid documents, and to put the project out to bid so that we would be able to present an actual figure to voters.

The committee thanks you in advance for your consideration. Please do not hesitate to contact Chairman Bruce Gates for further information.

Sincerely,  
Jane Lopes  
Committee secretary



# Town of Middleborough

## Massachusetts

### BOARD OF SELECTMEN APPLICATION FOR LICENSE (PLEASE TYPE OR PRINT CLEARLY)

DATE 10-18-2013  
 NAME OF APPLICANT Bill Sedley  
 ADDRESS OF APPLICANT 13 HARDING ST LAKESIDE  
 ASSESSORS MAP & LOT \_\_\_\_\_  
 DAYTIME TELEPHONE 1-508-923-0505

NAME OF BUSINESS Mudley's LIQUORS  
 OWNER OF PROPERTY TO BE LICENSED Bill Sedley  
 ADDRESS OF PROPERTY TO BE LICENSED 200 OAK POINT DR  
 ASSESSORS MAP & LOT \_\_\_\_\_

#### TYPE OF LICENSE REQUESTED (Check One)

2<sup>nd</sup> Hand \_\_\_\_\_ WRPD \_\_\_\_\_  
 Class I Automobile Dealer License \_\_\_\_\_ Earth Removal Permit \_\_\_\_\_  
 Class II Automobile Dealer License \_\_\_\_\_ Liquor License  \_\_\_\_\_  
 Class III Automobile Dealer License \_\_\_\_\_ Junk Dealer \_\_\_\_\_  
 Entertainment \_\_\_\_\_ Other full bar

Anticipated Start Date for Business: NOV 9, 2013  
 Days & Hours of Operation: 5 PM TO 11<sup>00</sup> PM  
OAK POINT VETERAN'S ASSOCIATION

Has the applicant previously held a similar license in the Town of Middleborough or elsewhere?  
 If yes, explain:

Yes 200 OAK POINT DR

Signature Bill Sedley

DATE OF HEARING: \_\_\_\_\_

**Please bring to the Treasurer/Collector's office @ the Town Hall Annex, 20 Center Street, 3<sup>rd</sup> floor to obtain confirmation/signature that no outstanding taxes/municipal charges exist.**

**Dear Treasurer/Collector:**  
 Please inform this department as to whether or not the above listed property owner/applicant/petitioner owes the Town of Middleborough any outstanding taxes and/or municipal charges that remain unpaid for more than one year.

Does Property Owner/Applicant/Petitioner owe Taxes/Municipal Charges? \_\_\_\_\_



# Town of Middleborough

Massachusetts

## BOARD OF SELECTMEN

### APPLICATION FOR LICENSE (PLEASE TYPE OR PRINT CLEARLY)

DATE 10/28/13 William Fuller Assistant Sergeant of P.E.  
 NAME OF APPLICANT  
 ADDRESS OF APPLICANT 13 WEST END AVE  
 ASSESSORS MAP & LOT 490-5595  
 DAYTIME TELEPHONE 508 923 4044

NAME OF BUSINESS ALBY WRESTLE  
 OWNER OF PROPERTY TO BE LICENSED HOWARD TRUST  
 ADDRESS OF PROPERTY TO BE LICENSED 133 COURTESY  
 ASSESSORS MAP & LOT 508 923 4044

#### TYPE OF LICENSE REQUESTED (Check One)

- |   |  |
|---|--|
| <input type="checkbox"/> 2 <sup>nd</sup> Hand Furniture | <input type="checkbox"/> 2 <sup>nd</sup> Hand Clothing                 |
| <input type="checkbox"/> Class I License                | <input type="checkbox"/> Class II License                              |
| <input type="checkbox"/> Class III License              | <input checked="" type="checkbox"/> Liquor License - <u>Beer, Wine</u> |
| <input type="checkbox"/> Common Venues                  | <input type="checkbox"/> Amusement Amusement                           |
| <input type="checkbox"/> Entertainment                  | <input type="checkbox"/> Other   |

Anticipated Start Date for Event NOVEMBER 1ST - 2013 DOCUMENTARY  
 Hours requested 6:30 - 11 PM SPRINGING

Has the Applicant previously held a similar license in the Town of Middleborough or elsewhere?  
 If yes, explain: YES, SIMILAR EVENTS AND SUBSEQUENT APPROVAL

Signature [Handwritten Signature]  
 DATE OF HEARING 10 28 13

APPROVED/REMOVED

Do not write below this line. To be Completed by Treasurer/Collector:

Please inform this department, as well as the Board of Selectmen, as to whether or not the above listed property owner/applicant/petitioner owns the Town of Middleborough any outstanding taxes and/or municipal charges that remain unpaid for more than one year.

Does Property Owner/Applicant/Petitioner owe Town/Municipal Charges? NO

[Large Handwritten Signature]

**TOWN OF MIDDLEBOROUGH'S OFF THE RECORD OFFER**  
**MEMORANDUM OF AGREEMENT BETWEEN TOWN OF MIDDLEBOROUGH AND**  
**AFSCME COUNCIL 93, LOCAL 1700 ("Middleborough DPW Union")**  
**TO OFFER A STIPEND IN EXCHANGE FOR OPTING OUT OF THE TOWN'S**  
**HEALTH PLAN**

**Dated: October 11, 2013**

**ARTICLE 18 HEALTH AND WELFARE**

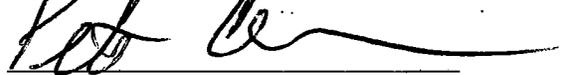
Add a new provision D. that reads as follows:

Effective July 1, 2013, a bargaining unit member employed prior to July 1, 2011 who is otherwise eligible for enrollment in a town health insurance plan, and has been enrolled in a plan continuously since July 1, 2011, will receive an annual stipend for opting out/waiving participation in town health insurance in the amount of \$1,000 (individual plan) or \$2,500 (family plan). In addition to the above, other conditions for the annual stipend are:

- The employee is not covered under a town plan subscribed to by another employee of the Town or School Department; and,
- The employee provides documentation satisfactory to the Employer of alternative health insurance coverage. The documentation shall be provided during open enrollment.

If, after the plan year has begun, an employee opts out, or if there is a qualifying event which means that an employee who is receiving an opt out payment needs to re-enroll in Town health insurance, the payment will be pro-rated based on the number of months that the employee was not enrolled.

MIDDLEBOROUGH DPW  
UNION









10/17/13

DATED:

TOWN OF MIDDLEBOROUGH

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

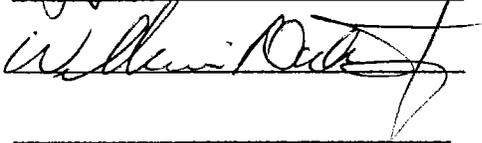
DATED:

**TOWN OF MIDDLEBOROUGH'S OFF THE RECORD OFFER**  
**MEMORANDUM OF AGREEMENT BETWEEN TOWN OF MIDDLEBOROUGH AND**  
**THE MIDDLEBOROUGH LIBRARY UNION**  
**TO FREEZE TOWN'S HMO PREMIUM CONTRIBUTION PERCENTAGE IN PLACE**  
**EFFECTIVE JULY 1, 2013, UNTIL JUNE 30, 2016**

**Dated: October 11, 2013**

In consideration of the terms of the settlement of a successor collective bargaining agreement for 2013-2014, including the reduction of the Town's contribution to the HMO premium cost for employees hired on or after July 1, 2013 to 70%, the Town agrees that it will not further reduce the Town's percentage contribution toward the premium cost of the HMO plans for the three year period ending June 30, 2016.

MIDDLEBOROUGH LIBRARY  
UNION

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
DATED: 10/17/13

TOWN OF MIDDLEBOROUGH

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
DATED:

THESE PROPOSALS ARE PRESENTED FOR THE SOLE PURPOSE OF NEGOTIATING A SUCCESSOR CONTRACT. THE TOWN RESERVES THE RIGHT TO WITHDRAW OR MODIFY THE PROPOSALS AT ANY TIME. THESE PROPOSALS ARE PRESENTED WITH THE EXPRESS CONDITION THAT THEY CANNOT BE USED TO PREJUDICE IN ANY MANNER THE TOWN'S POSITION IN ANY PENDING OR FUTURE MATTER. NO PROPOSAL IS A CONCESSION BY THE TOWN OF ANY LIMITATION ON ITS EXISTING RIGHTS UNDER THE COLLECTIVE BARGAINING AGREEMENT OR OTHERWISE CONCERNING THE SUBJECT MATTER COVERED BY THE PROPOSAL. NO PROPOSAL IS A CONCESSION THAT THE TOWN HAS A BARGAINING OBLIGATION PRIOR TO IMPLEMENTING THE SUBSTANCE OF THE PROPOSAL.



**TOWN OF MIDDLEBOROUGH'S OFF THE RECORD OFFER**

**MEMORANDUM OF AGREEMENT BETWEEN  
TOWN OF MIDDLEBOROUGH  
AND  
AFSCME COUNCIL 93, LOCAL 1700  
("Middleborough Clerical/COA Union")**

**DATED: October 3, 2013**

**The Town reserves the right to withdraw this offer if it is not ratified by the Union before October 7, 2013**

The Town of Middleborough and AFSCME Council 93, Local 1700 ("Middleborough Clerical/COA Union") hereby agree that the parties' 2012-2013 Agreement will be extended for one year, through June 30, 2014, with the changes agreed to by the parties' negotiating teams and set forth below. This offer and Agreement shall be considered **off-the-record** until ratified by the Union's membership and the Board of Selectmen. The bargaining teams shall sponsor and support such ratification.

If ratified by both parties' principals and Town Meeting funds it, a new comprehensive Collective Bargaining Agreement shall be drafted which incorporates the material terms of this Agreement into the unchanged provisions, that have not been rendered moot, of the MOA for the 2012-2013 Contract, the MOA for the 2010-2012 Contract, and the 2007-2010 Contract. Failing ratification by both parties' principals and funding by Town Meeting, the Agreement shall be deemed void and both parties will be free to return to their prior bargaining positions.

Unless otherwise specified, all the changes set forth below will take effect July 1, 2013.

**1. ARTICLE XII-VACATIONS-**

**Section 4-**

Increase the number of carry over days in paragraph 1 from seven (7) to ten (10).

Increase the number of carry over days in paragraph 3 from twelve (12) to fifteen (15).

2. **ARTICLE XIX-SALARIES-**

- a. **Section 1-** Effective the first full pay period after July 1, 2013, the wage schedule will be increased by 2% (two percent).

3. **ARTICLE XXI- HEALTH AND WELFARE-** Insert the following in place of the existing language:

“A. The Town’s contribution to the PPO plan it offers will be 60% (sixty percent) of the monthly premium. The Town’s contribution to the HMO plan it offers will be 80% (eighty percent) of the monthly premium for employees hired prior to July 1, 2013. The Town’s contribution to the HMO plan it offers will be 70% (seventy percent) of the monthly premium for employees hired after July 1, 2013. Except for the Town’s contribution toward the monthly premium, the employee will be obligated to pay all other costs associated with the health insurance coverage.”

4. **ARTICLE XXVIII- TERMINATION** – p. 26

**Section 1** - Change to read as follows: “The term of this Agreement shall be from July 1, 2013 through June 30, 2014. In the event that the Town voluntarily agrees to provide any Town side bargaining unit with a more generous base salary increase in FY 14 than the 2% provided to the Union, the Town agrees to reopen bargaining on that issue only with the Union if the Union so requests. No bargaining unit in the Middleborough Gas & Electric Department constitutes a Town side bargaining unit for the provisions of this section.

5. **Review of COA Positions-** The Town Manager and COA Director will review the job duties and compensation of the positions of Social Day Care Director and the Social Day Care Activity Director and will report back to the Union by November 30, 2013..

6. **Health Insurance Reform Law-** Notwithstanding any other provisions of the parties’ collective bargaining agreement, including without limitation those related to health insurance, the Employer has the right to make changes to health insurance under the provisions of c. 69 of the Acts of 2011, amending M.G.L. c. 32B ( the “Health Insurance Reform Statute”).” The Employer’s inclusion of this item in successor contract negotiations is for notice and clarification purposes only. It is not a concession that the Employer has to bargain to reserve its rights under the Health Insurance Reform Statute or that the parties’ agreement to a successor collective bargaining agreement would, in any way, affect the Employer’s discretion to exercise those rights.

7. **One-Time Payment** - Each member of the bargaining unit shall receive a one-time \$50 payment in consideration for agreeing to the new contract.

8. **New Employee** – The Town agrees that COA employee Patrick Grzegorzewski will continue to get the 80/20 HMO premium split notwithstanding his hiring on or after July 1, 2013 in consideration for the Union ratifying the new Contract by October 7, 2013 (before Town Meeting)

MIDDLEBOROUGH CLERICAL/COA  
UNION

TOWN OF MIDDLEBOROUGH

Michael J. Thomas

Susan E. Powers

Kenndal M. Meltzer

10/23/2013

DATED:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

DATED:

THESE PROPOSALS ARE PRESENTED FOR THE SOLE PURPOSE OF NEGOTIATING A SUCCESSOR CONTRACT. THE TOWN RESERVES THE RIGHT TO WITHDRAW OR MODIFY THE PROPOSALS AT ANY TIME. THESE PROPOSALS ARE PRESENTED WITH THE EXPRESS CONDITION THAT THEY CANNOT BE USED TO PREJUDICE IN ANY MANNER THE TOWN'S POSITION IN ANY PENDING OR FUTURE MATTER. NO PROPOSAL IS A CONCESSION BY THE TOWN OF ANY LIMITATION ON ITS EXISTING RIGHTS UNDER THE COLLECTIVE BARGAINING AGREEMENT OR OTHERWISE CONCERNING THE SUBJECT MATTER COVERED BY THE PROPOSAL. NO PROPOSAL IS A CONCESSION THAT THE TOWN HAS A BARGAINING OBLIGATION PRIOR TO IMPLEMENTING THE SUBSTANCE OF THE PROPOSAL.

**THE TOWN OF MIDDLEBOROUGH**

**AND**

**THE MIDDLEBOROUGH PUBLIC EMPLOYEE COMMITTEE**

**MEMORANDUM OF AGREEMENT [801 CMR 52.04(4)] TO PROVIDE HEALTH  
INSURANCE THROUGH THE GROUP INSURANCE COMMISSION JULY 1, 2014.**

WHEREAS, the Board of Selectmen ("Board") of the Town of Middleborough ("Town") voted to change group health insurance under the process authorized by M.G.L. c. 32B, §§ 21-23; and

WHEREAS, the Town provided its Insurance Advisory Committee with notice of its intention to change group health insurance under the process authorized by M.G.L. c. 32B, §§ 21-23; and

WHEREAS, the Town thereafter requested the formation of a Public Employee Committee ("PEC") pursuant to 801 CMR 52.02; and

WHEREAS, a PEC was formed and the Town, delivered its 801 CMR 52.03 Implementation Notice to the PEC representatives. It is attached and incorporated into this Agreement; and

WHEREAS, the negotiations period with the PEC commenced on **September 17, 2013** and is set to expire on **October 17, 2013**; and

WHEREAS, both the Town and the PEC have engaged in negotiations in good faith and desire to enter into a mutually acceptable agreement relative to this subject matter;

NOW THEREFORE, pursuant to 801 CMR 52.04(4), the Town and the PEC agree as follows with respect to changes to the Town's group health insurance plan.

1. Purpose of Agreement: The purpose of Agreement is to implement changes in health insurance benefits by transferring subscribers to the GIC pursuant to M.G.L. c. 32B, § 23. Accordingly, the PEC agrees that the Town may transfer subscribers to the GIC pursuant to M.G.L. c. 32B, § 23. The Town will take all necessary and reasonable actions to effectuate the transfer of subscribers to the GIC effective July 1, 2014 and to maintain coverage thereafter for at least the three year period expiring June 30, 2017.

2. Implementation. As set forth in 801 CMR 52.07(1), effective July 1, 2014, the Town shall implement the transfer to the GIC as follows:

a. Active employees and non-Medicare eligible retirees (“subscribers to the active employee plans”) will be eligible to subscribe to the active employee plans offered by the GIC. The premium splits between the Town and the employee will be those that are currently in place for the active employee plans (HMO and PPO/INDEMNITY) offered by the Town.

b. Medicare eligible retirees (“Medicare eligible subscribers”) will be eligible to subscribe to the medicare-eligible plans offered by the GIC. The premium splits between the Town and the employee will be those that are currently in place for the Medicare eligible plans offered by the Town.

3. Mitigation. The Town and the PEC agree that the Town will appropriate to a New Mitigation Fund the amount of \$230,299, which is 25% of the estimated savings to the Town based on a comparison of the FY 14 cost of the Town plans with the FY 14 cost of the GIC plans based on which GIC plans it is expected that most subscribers will select. The parties further agree that the actual savings will be determined by the actual enrollments in the various plans offered by the GIC after open enrollment for FY 15, but using FY 14 GIC rates, attached, to calculate the actual savings. The parties agree that there are no savings from the Medicare plans and therefore there will be no savings from the New Mitigation Fund shared with the Medicare subscribers.

Any amounts remaining in the Mitigation Fund established under the 2012 PEC Agreement will be transferred, effective July 1, 2014, into the New Mitigation Fund.

Funds from the New Mitigation Fund shall be distributed under a program established by the Town Treasurer/Collectors office in accordance with Appendix A, attached and incorporated into this Agreement. Funds will be disbursed on a quarterly basis. Reimbursement requests shall be submitted within 15 days of the end of the quarter, which shall be January 1, April 1, July 1, and October 1. However, any reimbursement request of \$300 or above shall be processed upon receipt. Reimbursement requests shall be submitted on a form developed by the Treasurer/Collector’s office and shall be accompanied by an original receipt, which will be edited by the employee to prevent the disclosure of any personal information. All obligations on behalf of the Town related to the mitigation funds shall expire after the amount of savings referenced above has been expended. The final quarterly reimbursement distribution will be pro-rated according to the total amount of funds remaining and the total amount of funds submitted

for reimbursement.

By agreement of the parties, Appendix A can be changed to reflect changes in the GIC plans.

In consideration of the 2012 PEC Agreement, a Medicare Mitigation fund of \$36,100 will be established effective July 1, 2014 and will be distributed to Medicare eligible subscribers in accordance with Appendix B or as otherwise determined by agreement between the Town and the Middleborough Retirees Association.

4. Notice to Subscribers. Eligible subscribers to the active employee plans shall be notified of the implementation of the new plan pursuant to 801 CMR 52.04(5) on or before April 1, 2014. The open enrollment period for the new plans shall be from April 9-May 7, 2014.
5. Compliance with c.32B. The parties acknowledge that with the completion of this Agreement, all the requirements of §§ 21-23 of G.L. c. 32B have been met with respect to plan design changes.
6. Binding Effect. Pursuant to 801 CMR 52.04(6), this Agreement is binding on all subscribers and their representatives.
7. Entire Agreement. This Agreement constitutes the entire agreement reached by the parties pertaining to this matter. No other agreement, oral or otherwise, will be considered to exist or to bind any of the parties. No representative of any party to this Agreement had, or has, any authority to make any representation or promise not contained in this Agreement, and each of the parties to this Agreement acknowledges that such party has not executed this Agreement in reliance upon any such representation or promise. This Agreement cannot be modified, except by a written instrument signed by all parties. The parties acknowledge that they have thoroughly read this Agreement, that they understand it, and that they are entering into it of their own free will.
8. Severability Clause. If any provision or portion of this Agreement is found to be unenforceable or unlawful, the remaining provisions or portions shall remain binding.
- 9.. Authorization to Sign Agreement. Each signatory to this Agreement is authorized to bind the entity he/she represents. The PEC represents that it has the authorization and approval of a majority of the weighted votes of the PEC and that this Agreement is binding on all subscribers and their representatives. The Town's agreement hereto is subject to ratification by the Middleborough Board of Selectmen. Pending such ratification this agreement shall remain off-the-record.
10. Nothing in this agreement shall prevent the Town, following the date that this Agreement is signed, from instituting the processes authorized by M.G.L. c. 32B, §§ 21-23 for a plan year after Fiscal Year 2017 or from making changes to health insurance plans, including premium contribution percentages between the Town and subscribers, subject to the Town meeting any bargaining obligation under M.G.L. c. 150E.

Stephen J. McKinnon

Allin Frawley

Ben Quelle

Leilani Dalpe

John M. Knowlton

Randall Top, Pres. Per. Benefits

Mark J. F. Mt., Police Patrol Union

Virginia Matriciano - AMCA

Gene Perry - Retirees

William DeLoach - Library

Susan Powers - clerical

Dan Shaw - CAS DIV

Dan Blom - D.P.W.

Randy Burr - ELECTRIC DIV

Karen Griffin - MG-E office

[Signature] - MEA

Suzanne L. [Signature] - MPS Secretary/ward

**APPENDIX A  
MITIGATION REIMBURSEMENTS FOR ACTIVE EMPLOYEE PLANS**

	Day Surgery	MRI CT PET Scans	High Cost Hospitals	Lower Cost Hospitals	Specialists	Emergency Room	Tier 3 Drugs
Co-pay effective 7/1/14	\$110.00- 150.00	\$100.00	\$500.00- 750.00	\$200.00- 300.00	\$25/35/45	\$100.00	\$110.00
Reimbursement	\$60.00- 100.00	\$75.00	\$200.00- 450.00	\$0.00- 100.00	\$5.00- 25.00	\$50.00	\$40.00
Cost to Employee	\$50.00	\$25.00	\$300.00	\$200.00	\$20.00	\$50.00	\$70.00

**APPENDIX B  
MITIGATION REIMBURSEMENTS  
FOR MEDICARE PLANS**

	Tier 3 Retail Prescription	Tier 3 Mail Order Prescriptions
Co-pay effective 7/1/14	\$50.00	\$110.00
Reimbursement	\$15.00	\$40.00
Cost to Employee	\$35.00	\$70.00

# MONTHLY GROUP INSURANCE COMMISSION (GIC) FULL COST RATES

Effective July 1, 2013

Full Cost Rates Including the 0.50% Administrative Fee

*For the rate you will pay as a municipal employee or retiree/survivor, see separate rate chart from your municipality.*

## Employee and Non-Medicare Retiree/Survivor Health Plans

HEALTH PLAN	PLAN TYPE	INDIVIDUAL	FAMILY
Fallon Community Health Plan Direct Care	HMO	\$471.78	\$1,132.26
Fallon Community Health Plan Select Care	HMO	593.45	1,424.28
Harvard Pilgrim Independence Plan	PPO	680.75	1,661.01
Harvard Pilgrim Primary Choice Plan	HMO	544.59	1,328.81
Health New England	HMO	459.40	1,138.95
NHP Care ( <i>Neighborhood Health Plan</i> )	HMO	457.91	1,213.45
Tufts Health Plan Navigator	PPO	627.17	1,521.18
Tufts Health Plan Spirit	HMO-type	505.07	1,223.25
UniCare State Indemnity Plan/Basic with CIC (Comprehensive)	Indemnity	920.94	2,149.50
UniCare State Indemnity Plan/Basic without CIC (Non-Comprehensive)	Indemnity	879.28	2,052.87
UniCare State Indemnity Plan/Community Choice	PPO-type	428.78	1,029.06
UniCare State Indemnity Plan/PLUS	PPO-type	624.55	1,490.51

## Medicare Plans

Health Plan	PLAN TYPE	PER PERSON
Fallon Senior Plan*	Medicare (HMO)	\$274.86
Harvard Pilgrim Medicare Enhance	Medicare (Indemnity)	395.19
Health New England MedPlus	Medicare (HMO)	363.49
Tufts Health Plan Medicare Complement	Medicare (HMO)	385.92
Tufts Health Plan Medicare Preferred*	Medicare (HMO)	254.27
UniCare State Indemnity Plan/Medicare Extension (OME) with CIC (Comprehensive)	Medicare (Indemnity)	381.22
UniCare State Indemnity Plan/Medicare Extension (OME) without CIC (Non-Comprehensive)	Medicare (Indemnity)	370.28

\*Benefits and rates of Fallon Senior Plan and Tufts Health Plan Medicare Preferred are subject to federal approval and